



# Washington State Health Benefit Exchange

## Report to the Legislature

December 2016

# Report to the Legislature

The Exchange is required to submit a financial report on a monthly basis to the Legislature and Health Care Authority (2ESHB 2376). **This report includes:**

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial information, staffing levels and all changes to contracts as of November 2016. The monthly report reflects total funding, including both appropriated and non-appropriated funds.

The Exchange was awarded extended use of Federal implementation grant dollars beyond the December 31, 2016 deadline to the end of the state fiscal year, June 30, 2017. The grant dollars are restricted to specific projects originally requested under the scope of the grant. The Exchange also received approval in November from CMS of a Medicaid cost allocation plan that recovers a favorable Medicaid share for staffing and operational activities.

In light of these two changes, the overall agency budget was recast to incorporate Federal grant dollars and appropriately allot for Medicaid. During the reallocation process, vacancy savings from July through October were applied to a positive end-of-year projection. This repurposing of vacancy savings will stabilize the budget for any future unanticipated receipts or budget needs as the Exchange moves through Open Enrollment. The revised budget anticipates approval of the maintenance-level decision package that adjusts fund source to reflect the current Medicaid cost allocation.

# Revenue

State Fiscal Year 2017

State Fiscal Year 2017 Enrollment - November 2016 Forecast					
Enrollment	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total
QHP Medical	500,670	482,071	502,604	515,674	2,001,019
QHP Pediatric Dental	19,694	17,787	19,851	20,676	78,008
QHP Family Dental	0	0	89,930	93,669	183,599
<b>Total</b>	<b>520,364</b>	<b>499,858</b>	<b>612,384</b>	<b>630,020</b>	<b>2,262,626</b>

State Fiscal Year 2017 Projections					
17T- QHP Medical	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,734,999	\$3,596,251	\$3,749,423	\$3,846,929	\$14,927,601
Premium Tax	\$3,310,866	\$3,310,866	\$648,342	\$6,672,912	\$13,942,986
<b>Subtotal</b>	<b>\$7,045,865</b>	<b>\$6,907,117</b>	<b>\$4,397,765</b>	<b>\$10,519,841</b>	<b>\$28,870,587</b>
State Fiscal Year 2017					
17T- QHP Family Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	Family Dental program does not		\$230,221	\$239,793	\$470,014
Premium Tax	begin until January 2017.		\$44,335	\$46,579	\$90,914
<b>Subtotal</b>	<b>\$0</b>	<b>\$0</b>	<b>\$274,556</b>	<b>\$286,372</b>	<b>\$560,929</b>
17T- QHP Pediatric Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$11,423	\$10,316	\$11,513	\$11,992	\$45,245
Premium Tax	\$10,400	\$9,699	\$10,772	\$11,173	\$42,044
<b>Subtotal</b>	<b>\$21,823</b>	<b>\$20,016</b>	<b>\$22,285</b>	<b>\$23,166</b>	<b>\$87,289</b>
State Fiscal Year 2017					
Total 17T	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,746,421	\$3,606,567	\$3,991,157	\$4,098,715	\$15,442,860
Premium Tax	\$3,321,266	\$3,320,565	\$703,449	\$6,730,664	\$14,075,944
<b>Total</b>	<b>\$7,067,687</b>	<b>\$6,927,132</b>	<b>\$4,694,606</b>	<b>\$10,829,379</b>	<b>\$29,518,805</b>

# Revenue

State Fiscal Year 2017

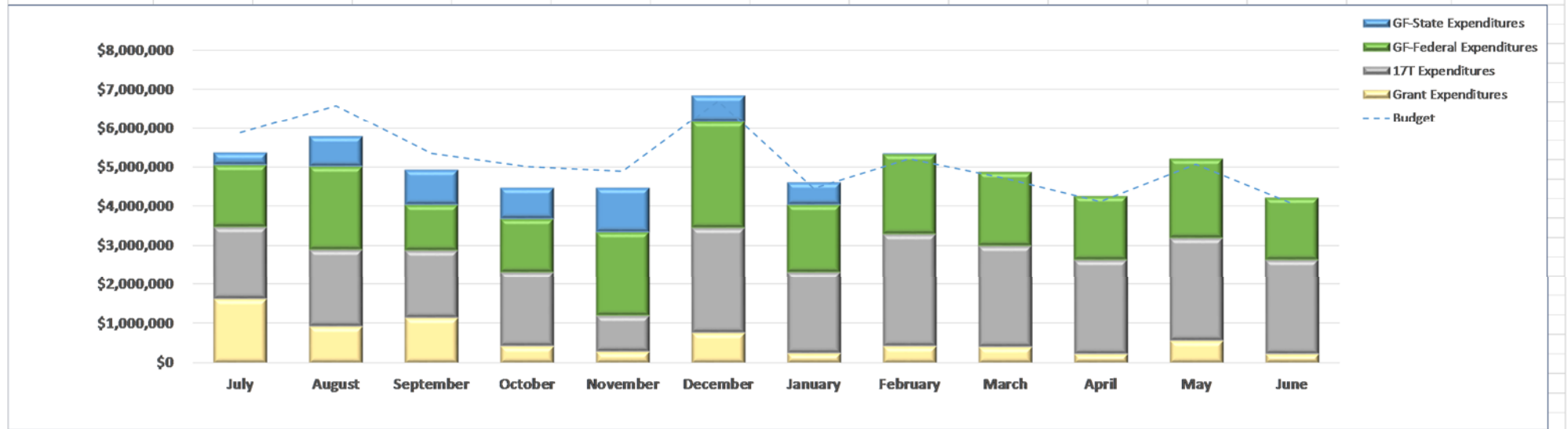
State Fiscal Year 2017 Actuals					
17T- QHP Medical	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,969,796	\$0	\$0	\$0	\$3,969,796
Premium Tax	\$3,298,496	\$581,926	\$0	\$0	\$3,880,422
<b>Subtotal</b>	<b>\$7,268,292</b>	<b>\$581,926</b>	<b>\$0</b>	<b>\$0</b>	<b>\$7,850,218</b>
State Fiscal Year 2017					
17T- QHP Family Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$0	\$0	\$0	\$0	\$0
Premium Tax	\$0	\$0	\$0	\$0	\$0
<b>Subtotal</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
17T- QHP Pediatric Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$12,370	\$0	\$0	\$0	\$12,370
Premium Tax	\$8,945	\$0	\$0	\$0	\$8,945
<b>Subtotal</b>	<b>\$21,315</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$21,315</b>
State Fiscal Year 2017					
Total 17T	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,982,166	\$0	\$0	\$0	\$3,982,166
Premium Tax	\$3,307,441	\$581,926	\$0	\$0	\$3,889,367
<b>Total</b>	<b>\$7,289,607</b>	<b>\$581,926</b>	<b>\$0</b>	<b>\$0</b>	<b>\$7,871,533</b>

17 T Variance	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$235,745	\$0	\$0	\$0	\$235,745
Premium Tax	-\$13,825	\$0	\$0	\$0	-\$13,825
<b>Total</b>	<b>\$221,920</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$221,920</b>

# Budgeted to Actual Expenditures - By Fund Source

State Fiscal Year November 2017

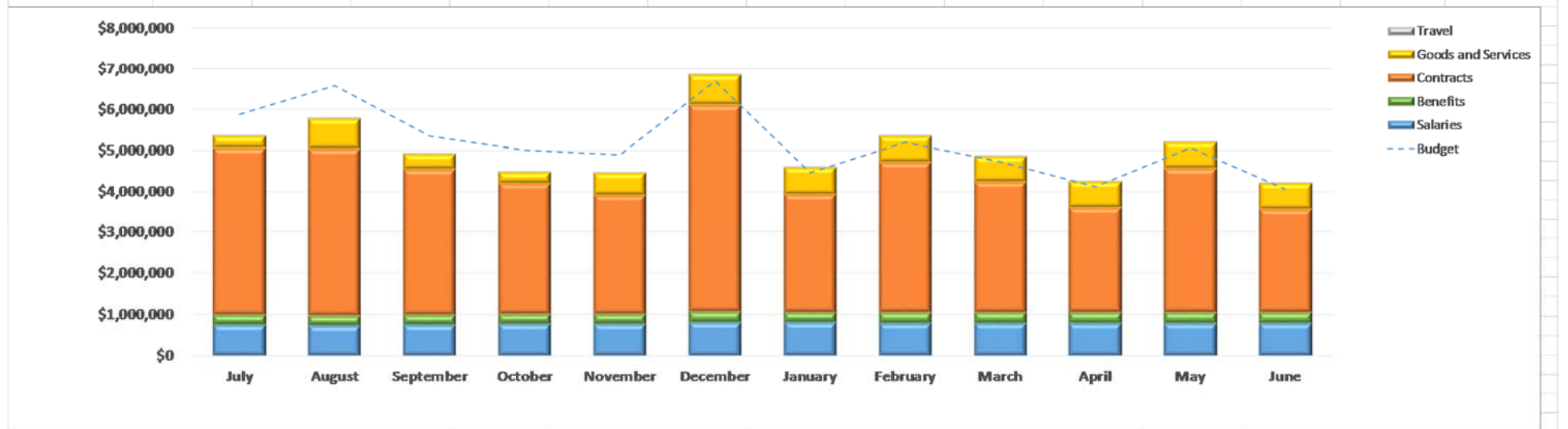
All Departments	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
<b>Budgeted</b>	<b>\$5,871,770</b>	<b>\$6,575,923</b>	<b>\$5,343,706</b>	<b>\$4,997,993</b>	<b>\$4,896,031</b>	<b>\$6,689,150</b>	<b>\$4,454,404</b>	<b>\$5,200,758</b>	<b>\$4,712,844</b>	<b>\$4,107,319</b>	<b>\$5,060,443</b>	<b>\$4,068,437</b>	<b>\$27,685,423</b>	<b>\$61,978,777</b>
GF State	\$213,458	\$376,081	\$311,037	\$230,607	\$451,835	\$689,415	\$562,434	\$588,706	\$439,074	\$439,901	\$441,534	\$439,832	\$1,583,017	\$5,183,912
GF-Federal	\$1,563,234	\$1,793,168	\$1,483,580	\$1,553,434	\$1,932,400	\$2,650,111	\$1,668,057	\$1,968,886	\$1,814,107	\$1,562,078	\$1,958,168	\$1,540,370	\$8,325,816	\$21,487,593
17T	\$2,550,450	\$2,899,122	\$2,699,097	\$2,708,290	\$2,196,130	\$2,570,551	\$1,958,175	\$2,199,329	\$2,043,232	\$1,867,007	\$2,086,211	\$1,849,902	\$13,053,087	\$27,627,495
Grants	\$1,544,629	\$1,507,553	\$849,992	\$505,662	\$315,667	\$779,072	\$265,738	\$443,836	\$416,431	\$238,333	\$574,530	\$238,333	\$4,723,503	\$7,679,777
<b>Expenditures</b>	<b>\$5,376,974</b>	<b>\$5,797,746</b>	<b>\$4,942,512</b>	<b>\$4,490,052</b>	<b>\$4,490,650</b>	<b>\$6,859,556</b>	<b>\$4,624,810</b>	<b>\$5,371,164</b>	<b>\$4,883,250</b>	<b>\$4,277,726</b>	<b>\$5,230,849</b>	<b>\$4,238,843</b>	<b>\$25,097,936</b>	<b>\$60,584,134</b>
GF State	\$309,692	\$778,275	\$892,544	\$796,530	\$1,124,706	\$689,415	\$562,434	\$30,315	\$0	\$0	\$0	\$0	\$3,901,748	\$5,183,912
GF-Federal	\$1,591,585	\$2,118,683	\$1,173,419	\$1,361,178	\$2,148,456	\$2,714,358	\$1,732,304	\$2,033,133	\$1,878,354	\$1,626,325	\$2,022,415	\$1,604,617	\$8,393,322	\$22,004,827
17T	\$1,845,022	\$1,967,598	\$1,733,275	\$1,894,687	\$913,132	\$2,676,710	\$2,064,334	\$2,863,880	\$2,588,465	\$2,413,068	\$2,633,904	\$2,395,893	\$8,353,712	\$25,989,967
Grants	\$1,630,676	\$933,190	\$1,143,274	\$437,657	\$304,356	\$779,072	\$265,738	\$443,836	\$416,431	\$238,333	\$574,530	\$238,333	\$4,449,154	\$7,405,428
<b>Variance</b>	<b>\$494,796</b>	<b>\$778,177</b>	<b>\$401,194</b>	<b>\$507,940</b>	<b>\$405,380</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>\$2,587,488</b>	<b>\$1,394,643</b>
GF State	(\$96,234)	(\$402,195)	(\$581,507)	(\$565,924)	(\$672,871)	\$0	\$0	\$558,391	\$439,074	\$439,901	\$441,534	\$439,832	(\$2,318,731)	\$0
GF-Federal	(\$28,351)	(\$325,515)	\$310,160	\$192,256	(\$216,057)	(\$64,247)	(\$64,247)	(\$64,247)	(\$64,247)	(\$64,247)	(\$64,247)	(\$64,247)	(\$67,506)	(\$517,234)
17T	\$705,428	\$931,524	\$965,822	\$813,603	\$1,282,998	(\$106,160)	(\$106,160)	(\$664,551)	(\$545,233)	(\$546,061)	(\$547,693)	(\$545,991)	\$4,699,375	\$1,637,527
Grants	(\$86,047)	\$574,363	(\$293,282)	\$68,005	\$11,311	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$274,349	\$274,349



# Budgeted to Actual Expenditures - By Object

State Fiscal Year November 2017

All Departments	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
<b>Budgeted</b>	<b>\$5,871,771</b>	<b>\$6,575,924</b>	<b>\$5,343,707</b>	<b>\$4,997,994</b>	<b>\$4,896,031</b>	<b>\$6,689,150</b>	<b>\$4,454,405</b>	<b>\$5,200,758</b>	<b>\$4,712,844</b>	<b>\$4,107,320</b>	<b>\$5,060,443</b>	<b>\$4,068,438</b>	<b>\$27,685,428</b>	<b>\$61,978,786</b>
Salaries	\$782,404	\$785,459	\$787,333	\$778,746	\$793,794	\$816,718	\$816,961	\$809,597	\$809,597	\$809,597	\$809,597	\$809,623	\$3,927,736	\$9,609,428
Benefits	\$249,911	\$250,665	\$251,216	\$248,532	\$254,493	\$262,211	\$259,494	\$259,494	\$259,494	\$259,494	\$259,494	\$259,520	\$1,254,819	\$3,074,017
Contracts	\$4,239,782	\$4,599,345	\$3,594,568	\$3,341,290	\$3,151,843	\$4,850,426	\$2,702,460	\$3,489,413	\$2,999,868	\$2,390,666	\$3,331,533	\$2,347,032	\$18,926,828	\$41,038,226
Goods and Services	\$585,297	\$926,078	\$696,213	\$615,048	\$681,525	\$745,418	\$661,113	\$627,878	\$629,509	\$633,187	\$645,443	\$637,882	\$3,504,160	\$8,084,590
Travel	\$14,377	\$14,377	\$14,377	\$14,377	\$14,376	\$14,376	\$14,376	\$14,376	\$14,376	\$14,376	\$14,376	\$14,380	\$71,886	\$172,524
<b>Expenditures</b>	<b>\$5,376,974</b>	<b>\$5,797,746</b>	<b>\$4,942,512</b>	<b>\$4,490,052</b>	<b>\$4,490,650</b>	<b>\$6,859,557</b>	<b>\$4,624,811</b>	<b>\$5,371,165</b>	<b>\$4,883,251</b>	<b>\$4,277,726</b>	<b>\$5,230,850</b>	<b>\$4,238,844</b>	<b>\$25,097,936</b>	<b>\$60,584,139</b>
Salaries	\$761,914	\$745,794	\$761,691	\$779,738	\$778,171	\$816,718	\$816,961	\$809,597	\$809,597	\$809,597	\$809,597	\$809,623	\$3,827,309	\$9,509,002
Benefits	\$241,130	\$236,880	\$240,754	\$244,865	\$242,414	\$262,211	\$259,494	\$259,494	\$259,494	\$259,494	\$259,494	\$259,520	\$1,206,042	\$3,025,240
Contracts	\$4,054,383	\$4,066,673	\$3,541,919	\$3,195,157	\$2,915,205	\$5,020,833	\$2,872,867	\$3,659,819	\$3,170,274	\$2,561,072	\$3,501,940	\$2,517,438	\$17,773,337	\$41,077,581
Goods and Services	\$313,455	\$738,594	\$393,170	\$267,071	\$532,881	\$745,418	\$661,113	\$627,878	\$629,509	\$633,187	\$645,443	\$637,882	\$2,245,171	\$6,825,600
Travel	\$6,092	\$9,805	\$4,979	\$3,221	\$21,980	\$14,376	\$14,376	\$14,376	\$14,376	\$14,376	\$14,376	\$14,380	\$46,077	\$146,716
<b>Variance</b>	<b>\$494,797</b>	<b>\$778,178</b>	<b>\$401,195</b>	<b>\$507,941</b>	<b>\$405,381</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>(\$170,406)</b>	<b>\$2,587,492</b>	<b>\$1,394,647</b>
Salaries	\$20,490	\$39,664	\$25,641	(\$992)	\$15,623	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100,427	\$100,427
Benefits	\$8,781	\$13,786	\$10,463	\$3,667	\$12,080	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$48,777	\$48,777
Contracts	\$185,398	\$532,672	\$52,650	\$146,133	\$236,638	(\$170,406)	(\$170,406)	(\$170,406)	(\$170,406)	(\$170,406)	(\$170,406)	(\$170,406)	\$1,153,490	(\$39,355)
Goods and Services	\$271,842	\$187,484	\$303,043	\$347,977	\$148,644	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,258,990	\$1,258,990
Travel	\$8,285	\$4,572	\$9,399	\$11,156	(\$7,603)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$25,808	\$25,808



All Departments	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
<b>Budgeted FTEs</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>
<b>Actual FTEs</b>	<b>114.0</b>	<b>115.0</b>	<b>118.0</b>	<b>120.0</b>	<b>125.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>118.4</b>	<b>118.4</b>
<b>Variance</b>	<b>14.0</b>	<b>13.0</b>	<b>10.0</b>	<b>8.0</b>	<b>3.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>128.0</b>	<b>9.6</b>	<b>9.6</b>

## CONTRACTS

<b>Contract #</b>	<b>Company</b>	<b>Type</b>	<b>start</b>	<b>end</b>	<b>Contract Owner</b>	<b>Description</b>	<b>Additional value</b>	<b>Total contract value</b>	<b>Changes Through November 2016</b>
SLA-030	Alliance 2020	Service Level Agreement	11/5/12	10/31/18	Brian Peyton	Employment screening and reporting	\$0	\$0	Extend term of agreement for background check services
HBE-098	Mary Benckert Reis	Contract	07/25/13	11/30/16	Carole Holland	Abila and financial consultant	\$0	\$592,444	Extend term through 11/30/16
HBE-171	TEKSystems	Contract	1/1/15	12/31/16	Vincent Barrailler	Optional use contract for technical staffing	\$0	\$4,000,000	Amendment to add a new resource category (Adobe expert)
HBE-180	ISG	Contract	9/24/15	12/31/16	Bill Kinney	Consulting services to Project Management Office	\$0	\$589,000	Amendment to extend contract and add Statement of Work for Call Center QA committee.

# STAFFING

Department	October 2016			November 2016		
	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
<b>Regular Employees</b>						
Executive/PMO	7	0.45	<b>7.45</b>	7	0.25	<b>7.25</b>
Policy	7	0	<b>7</b>	8	0	<b>8</b>
Legal	11.5	0	<b>11.5</b>	11.5	0	<b>11.5</b>
Communications	16	0	<b>16</b>	17	0	<b>17</b>
Finance & Administration	18	1	<b>19</b>	18	1	<b>19</b>
Operations	32	2	<b>34</b>	31	2	<b>33</b>
IT	28.5	14	<b>42.5</b>	27.5	16	<b>43.5</b>
<b>SUBTOTAL</b>	<b>120</b>	<b>17.45</b>	<b>137.45</b>	<b>120</b>	<b>19.25</b>	<b>139.25</b>
<b>Temporary &amp; Project Employees</b>						
Finance - Financial System Implementation	0		0	1		1
<b>TOTAL</b>	<b>120</b>	<b>17.45</b>	<b>137.45</b>	<b>121</b>	<b>19.25</b>	<b>140.25</b>