



Washington Health Benefit Exchange

Operations Committee Meeting
Financial Report
October 18, 2018
Carole Holland, CFO

Financial Update

September Finance update

- September month end variance of \$170k or 3.6%
- The primary reasons for the variance include:
 - Continued delay in the ramp up of Azure cloud project activities and contractors as the Exchange works to bring managed services in-house.
 - Under spend as compared to budget for September for Consumer Decision Support Tool (CDST) enhancement activity
 - Vacancy Savings
- CMS approved Washington's IAPD and OAPD for FFY19 Q1 providing Medicaid matching funds for numerous Exchange activities
 - State will submit an APD-Update on November 15th to secure Medicaid funding for the remainder of the federal fiscal year
- HBE participating with HCA, DSHS, DCYF and DOH to identify Enterprise technology strategies to meet CMS requirements for further integration and reuse of system functionality



SFY 2019 Expenditure report by fund source

September 2018

Fund	Budget	Expenditures	Variance under/(over)	Variance %
GF-State	\$ 443,830	\$ 401,743	\$ 42,087	9.5%
GF-Federal	\$ 2,036,508	\$ 1,901,991	\$ 134,517	6.6%
17T	\$ 2,280,393	\$ 2,286,457	\$ (6,064)	-0.3%
Total	\$ 4,760,731	\$ 4,590,190	\$ 170,541	3.6%

Year to Date

Budget	Expenditures	Variance under/(over)	Variance %
\$ 1,568,580	\$ 1,238,352	\$ 330,228	21.1%
\$ 5,918,475	\$ 5,626,222	\$ 292,253	4.9%
\$ 6,763,188	\$ 6,307,863	\$ 455,325	6.7%
\$ 14,250,243	\$ 13,172,437	\$ 1,077,806	7.6%

End of Year Projection- Total Funds

Fund	Budget	Expenditures	Variance under/(over)	Variance %
GF-State	\$ 5,651,000	\$ 5,650,515	\$ 485	0.0%
GF-Federal	\$ 27,176,114	\$ 26,898,861	\$ 277,253	1.0%
17T	\$ 32,241,646	\$ 31,800,475	\$ 441,171	1.4%
Total	\$ 65,068,760	\$ 64,349,851	\$ 718,909	1.1%



SFY 2019 Expenditure report by object

September 2018

Object	Budget	Expenditures	Variance under/(over)	Variance %
Salaries	\$ 956,300	\$ 883,499	\$ 72,801	7.6%
Benefits	\$ 337,641	\$ 311,753	\$ 25,888	7.7%
Contracts	\$ 3,087,980	\$ 3,126,267	\$ (38,287)	-1.2%
Goods and Services	\$ 358,130	\$ 262,240	\$ 95,890	26.8%
Travel	\$ 20,680	\$ 6,432	\$ 14,248	68.9%
Total	\$ 4,760,731	\$ 4,590,190	\$ 170,541	3.6%

Year to Date

Object	Budget	Expenditures	Variance under/(over)	Variance %
Salaries	\$ 2,850,830	\$ 2,613,000	\$ 237,830	8.3%
Benefits	\$ 1,005,223	\$ 918,475	\$ 86,748	8.6%
Contracts	\$ 8,950,340	\$ 8,542,788	\$ 407,552	4.6%
Goods and Services	\$ 1,381,810	\$ 1,078,085	\$ 303,725	22.0%
Travel	\$ 62,040	\$ 20,089	\$ 41,951	67.6%
Total	\$ 14,250,243	\$ 13,172,437	\$ 1,077,806	7.6%

End of Year Projection- Enacted Budget

Object	Budget	Expenditures	Variance under/(over)	Variance %
Salaries	\$ 11,943,628	\$ 11,705,798	\$ 237,830	2.0%
Benefits	\$ 4,092,442	\$ 4,005,694	\$ 86,748	2.1%
Contracts	\$ 43,250,120	\$ 43,102,717	\$ 147,403	0.3%
Goods and Services	\$ 5,534,140	\$ 5,329,163	\$ 204,977	3.7%
Travel	\$ 248,430	\$ 206,479	\$ 41,951	16.9%
Total	\$ 65,068,760	\$ 64,349,851	\$ 718,909	1.1%



SFY 2019 Expenditure report by department

September 2018

Department	Budget	Expenditures	Variance under/(over)	Variance %
Communications	\$ 616,710	\$ 852,385	\$ (235,675)	-38.2%
Executive	\$ 156,910	\$ 125,727	\$ 31,183	19.9%
Finance	\$ 269,010	\$ 237,055	\$ 31,955	11.9%
IT	\$ 2,230,970	\$ 1,949,965	\$ 281,005	12.6%
Legal	\$ 34,651	\$ 30,186	\$ 4,465	12.9%
Operations	\$ 1,336,570	\$ 1,278,083	\$ 58,487	4.4%
Policy	\$ 115,910	\$ 116,788	\$ (878)	-0.8%
Unallotted	\$ -	\$ -	\$ -	0.0%
Total	\$ 4,760,731	\$ 4,590,190	\$ 170,541	3.6%

Year to Date

Department	Budget	Expenditures	Variance under/(over)	Variance %
Communications	\$ 1,768,420	\$ 1,994,851	\$ (226,431)	-12.8%
Executive	\$ 503,250	\$ 362,747	\$ 140,503	27.9%
Finance	\$ 807,030	\$ 669,503	\$ 137,527	17.0%
IT	\$ 6,640,950	\$ 5,851,150	\$ 789,800	11.9%
Legal	\$ 114,953	\$ 117,470	\$ (2,517)	-2.2%
Operations	\$ 4,073,410	\$ 3,832,173	\$ 241,237	5.9%
Policy	\$ 342,230	\$ 344,542	\$ (2,312)	-0.7%
Unallotted	\$ -	\$ -	\$ -	0.0%
Total	\$ 14,250,243	\$ 13,172,437	\$ 1,077,806	7.6%

End of Year Projection- Enacted Budget

Department	Budget	Expenditures	Variance under/(over)	Variance %
Communications	\$ 7,547,650	\$ 7,518,839	\$ 28,811	0.4%
Executive	\$ 1,927,000	\$ 1,786,497	\$ 140,503	7.3%
Finance	\$ 3,991,910	\$ 3,854,383	\$ 137,527	3.4%
IT	\$ 25,079,990	\$ 24,790,190	\$ 289,800	1.2%
Legal	\$ 426,722	\$ 419,393	\$ 7,329	1.7%
Operations	\$ 19,181,150	\$ 19,074,898	\$ 106,252	0.6%
Policy	\$ 1,322,850	\$ 1,314,162	\$ 8,688	0.7%
Unallotted	\$ 5,591,488	\$ 5,591,488	\$ -	0.0%
Total	\$ 65,068,760	\$ 64,349,851	\$ 718,909	1.1%



SFY 2019 FTE's by department

September 2018

	Budgeted FTEs	Actual FTEs	Variance under/(over)	Variance %
Communications	17.5	17.5	0.0	0.0%
Executive	9.5	9.0	0.5	5.3%
Finance	15.5	14.5	1.0	6.5%
IT	37.5	33.5	4.0	10.7%
Legal	1.5	1.5	0.0	0.0%
Operations	45.0	42.0	3.0	6.7%
Policy	9.0	8.0	1.0	11.1%
Total	135.5	126.0	9.5	7.0%

Year to Date

	Budgeted FTEs	Actual FTEs	Variance under/(over)	Variance %
Communications	17.5	17.2	0.3	1.9%
Executive	9.5	8.7	0.8	8.8%
Finance	15.5	14.2	1.3	8.6%
IT	37.5	32.8	4.7	12.4%
Legal	1.5	1.5	0.0	0.0%
Operations	45.0	42.3	2.7	5.9%
Policy	9.0	8.0	1.0	11.1%
Total	135.5	124.7	10.8	8.0%



SFY 2019 Expenditures for major contracts

September 2018

Fund	Current Month Budget	Current Month Expenditures	YTD Expenditures	Annual Budget	Projected End of Year	End of Year \$ Variance	End of Year % Variance
Faneuil	\$ 724,668	\$ 702,907	\$ 2,149,945	\$ 11,350,544	\$ 11,321,532	\$ 29,012	0.3%
Deloitte- M&O	\$ 413,763	\$ 413,763	\$ 1,241,289	\$ 4,965,156	\$ 4,965,156	\$ -	0.0%
Deloitte- DDI	\$ 602,451	\$ 585,239	\$ 1,187,691	\$ 3,621,103	\$ 3,603,891	\$ 17,212	0.5%
KP	\$ 203,233	\$ 173,636	\$ 531,308	\$ 2,925,772	\$ 2,890,288	\$ 35,484	1.2%
Navigators	\$ 238,305	\$ 220,000	\$ 674,988	\$ 3,125,000	\$ 3,085,073	\$ 39,927	1.3%
Total	\$ 2,182,420	\$ 2,095,545	\$ 5,785,221	\$ 25,987,575	\$ 25,865,940	\$ 121,635	0.5%



September Contracts Update

September 2018 contract updates

Contract #	Company	Start	End	Description	Additional Value	Total Contract Value	Changes Through September 2018
HBE-027	Deloitte	4/19/12	6/30/20	Systems Integration Contractor	\$2,449,274	\$189,117,976	Add funds for enhancements for release 6.1
HBE-163	Altriva	8/7/14	12/31/19	CRM development and support	\$0	\$160,000	Extend period of performance
HBE-198	Portland Webworks	11/19/15	6/30/19	Web content management system (CMS)	\$0	\$364,684	New homepage for open enrollment 6
MLA-179	Edifecs	3/13/15	6/30/19	Master License and Service Agreement	\$159,048	\$3,016,088	Add new statement of work for add-ons, upgrades, and testing support
HBE-402	Gloria Johnson	11/1/18	6/30/19	Presiding Officer Services	N/A	\$50,000	Presiding officer services
HBE-401	Advisor Benefits Group	9/19/18	8/31/19	Full Service Enrollment Center	N/A	\$28,000	Full service enrollment center
SLA-030	Alliance 2020	11/5/12	10/31/19	Employment screening and reporting	\$0	\$0	Extend period of performance
IAA-392	Oregon Health Sciences University	6/18/18	6/30/19	WA-APCD Data Sharing Agreement and Licenses	\$20,000	\$20,000	Purchase of two additional Enclave Licenses and on point health data linkage
HBE-337	GetInsured	5/12/17	6/30/19	Consumer decision support tool for QHP shopping on HPF	\$0	\$922,120	Update requirements for the implementation and maintenance of the formulary search tool
HBE-391	Accenture	7/9/18	3/31/19	Agile training and coaching services for executive leadership team	\$0	\$35,500	Extend period of performance





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