



# Washington Health Benefit Exchange

## Financial Report and Legislative Update

Exchange Board Meeting  
March 22, 2017

Carole Holland, CFO

# Financial Report

# February budget highlights

- No change in revenue since last month; working with OIC to reconcile carrier payment information with HPF data
- Minor adjustment made to month to month actuals to reflect a data fix; net zero impact
- Projected expenditures for a number of IT projects have been added to SFY 2017 to pay for design costs for release 5.0
- End of year-end projection reduced from \$1.5 million to \$500,000
- Carrier Assessment invoices for 1<sup>st</sup> quarter sent on March 21



# Revenue

State Fiscal Year 2017 Enrollment - February 2017 Forecast					
Enrollment	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total
QHP Medical	490,992	459,552	507,651	523,312	1,981,507
QHP Pediatric Dental	19,694	17,787	19,851	20,676	78,008
QHP Family Dental	0	0	89,930	93,669	183,599
<b>Total</b>	<b>510,686</b>	<b>477,339</b>	<b>617,432</b>	<b>637,657</b>	<b>2,243,114</b>

State Fiscal Year 2017 Projections					
17T- QHP Medical	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,662,800	\$3,428,258	\$3,787,077	\$3,903,907	\$14,782,042
Premium Tax	\$3,310,866	\$648,342	\$6,658,663	\$3,699,257	\$14,317,128
<b>Subtotal</b>	<b>\$6,973,666</b>	<b>\$4,076,600</b>	<b>\$10,445,740</b>	<b>\$7,603,164</b>	<b>\$29,099,170</b>
State Fiscal Year 2017					
17T- QHP Family Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$0	\$0	\$230,221	\$239,793	\$470,014
Premium Tax	\$0	\$0	\$44,335	\$46,579	\$90,914
<b>Subtotal</b>	<b>\$0</b>	<b>\$0</b>	<b>\$274,556</b>	<b>\$286,372</b>	<b>\$560,929</b>
17T- QHP Pediatric Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$11,423	\$10,316	\$11,513	\$11,992	\$45,245
Premium Tax	\$10,400	\$9,699	\$10,772	\$11,173	\$42,044
<b>Subtotal</b>	<b>\$21,823</b>	<b>\$20,016</b>	<b>\$22,285</b>	<b>\$23,166</b>	<b>\$87,289</b>
State Fiscal Year 2017					
Total 17T	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,674,223	\$3,438,574	\$4,028,811	\$4,155,692	\$15,297,301
Premium Tax	\$3,321,266	\$658,042	\$6,713,770	\$3,757,010	\$14,450,087
<b>Total</b>	<b>\$6,995,489</b>	<b>\$4,096,616</b>	<b>\$10,742,581</b>	<b>\$7,912,702</b>	<b>\$29,747,387</b>



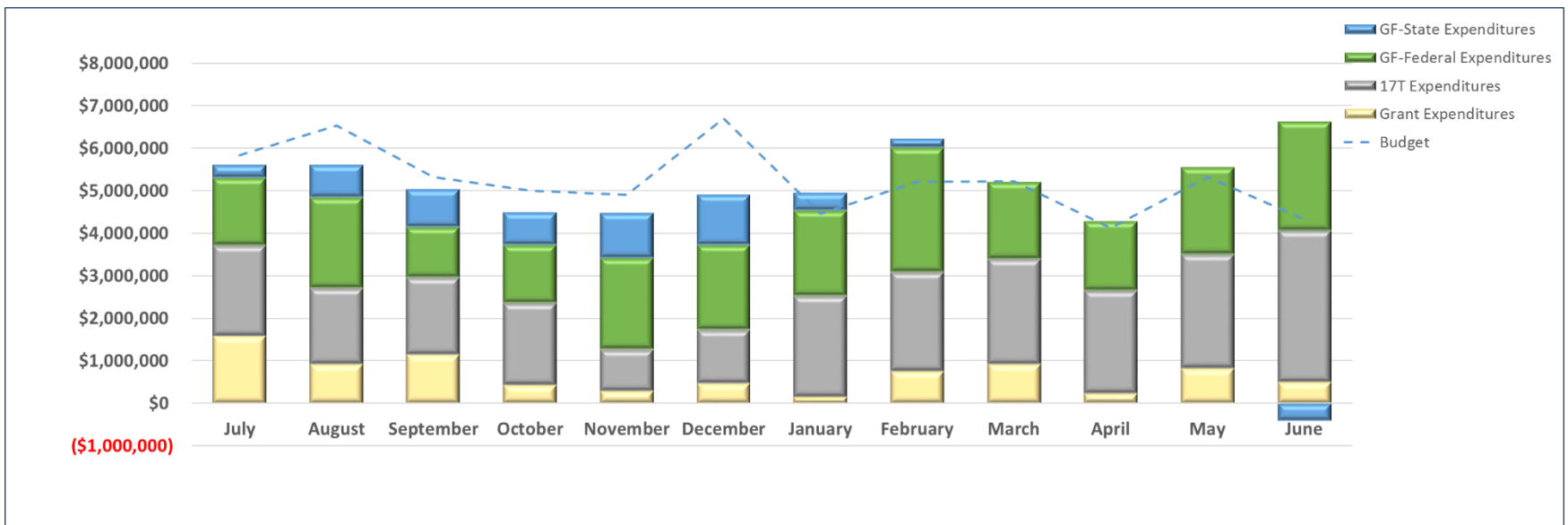
# Revenue

State Fiscal Year 2017 Actuals						
17T- QHP Medical	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$3,970,668	\$3,424,447	\$0	\$0	\$7,395,115	
Premium Tax	\$3,305,897	\$647,349	\$0	\$0	\$3,953,246	
<b>Subtotal</b>	<b>\$7,276,565</b>	<b>\$4,071,796</b>	<b>\$0</b>	<b>\$0</b>	<b>\$11,348,361</b>	
State Fiscal Year 2017						
17T- QHP Family Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$0	\$0	\$0	\$0	\$0	
Premium Tax	\$0	\$0	\$0	\$0	\$0	
<b>Subtotal</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	
17T- QHP Pediatric Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$12,370	\$0	\$0	\$0	\$12,370	
Premium Tax	\$4,969	\$994	\$0	\$0	\$5,963	
<b>Subtotal</b>	<b>\$17,339</b>	<b>\$994</b>	<b>\$0</b>	<b>\$0</b>	<b>\$18,333</b>	
State Fiscal Year 2017						
Total 17T	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$3,983,038	\$3,424,447	\$0	\$0	\$7,407,485	
Premium Tax	\$3,310,866	\$648,342	\$0	\$0	\$3,959,208	
<b>Total</b>	<b>\$7,293,904</b>	<b>\$4,072,789</b>	<b>\$0</b>	<b>\$0</b>	<b>\$11,366,693</b>	
17 T Variance	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$308,815	\$0	\$0	\$0	\$308,815	
Premium Tax	-\$10,400	\$0	\$0	\$0	-\$10,400	
<b>Total</b>	<b>\$298,415</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$298,415</b>	



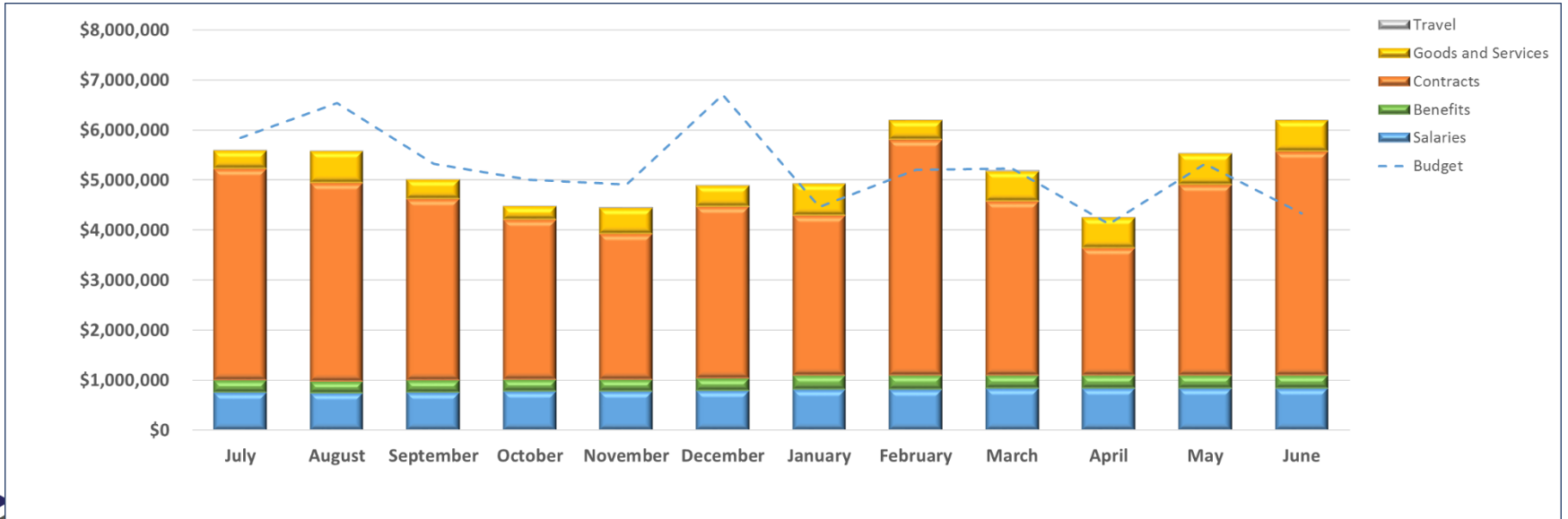
# Monthly expenditure report by fund source

All Department	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
<b>Budgeted</b>	<b>\$5,840,001</b>	<b>\$6,534,680</b>	<b>\$5,321,293</b>	<b>\$5,002,668</b>	<b>\$4,907,374</b>	<b>\$6,700,493</b>	<b>\$4,465,747</b>	<b>\$5,212,101</b>	<b>\$5,224,187</b>	<b>\$4,118,662</b>	<b>\$5,321,786</b>	<b>\$4,329,780</b>	<b>\$43,984,358</b>	<b>\$62,978,773</b>
GF State	\$213,458	\$376,081	\$311,037	\$230,607	\$451,835	\$689,415	\$562,434	\$588,706	\$439,074	\$439,901	\$441,534	\$439,832	\$3,423,573	\$5,183,912
GF-Federal	\$1,525,127	\$1,764,337	\$1,457,300	\$1,530,398	\$1,924,130	\$2,641,842	\$1,659,788	\$1,960,617	\$1,805,838	\$1,553,809	\$1,949,899	\$1,532,101	\$14,463,538	\$21,305,184
17T	\$2,556,788	\$2,886,710	\$2,702,964	\$2,736,001	\$2,215,742	\$2,590,163	\$1,977,787	\$2,218,942	\$2,062,844	\$1,886,620	\$2,105,824	\$1,869,515	\$19,885,097	\$27,809,900
Grants	\$1,544,629	\$1,507,553	\$849,992	\$505,662	\$315,667	\$779,072	\$265,738	\$443,836	\$916,431	\$238,333	\$824,530	\$488,333	\$6,212,150	\$8,679,777
<b>Expenditures</b>	<b>\$5,603,575</b>	<b>\$5,594,617</b>	<b>\$5,025,433</b>	<b>\$4,490,052</b>	<b>\$4,477,988</b>	<b>\$4,907,845</b>	<b>\$4,940,978</b>	<b>\$6,208,383</b>	<b>\$5,200,859</b>	<b>\$4,275,155</b>	<b>\$5,547,231</b>	<b>\$6,207,772</b>	<b>\$41,248,872</b>	<b>\$62,479,888</b>
GF State	\$309,641	\$763,322	\$892,544	\$766,884	\$1,060,382	\$1,192,224	\$405,470	\$197,653	\$0	\$0	\$0	(\$404,207)	\$5,588,120	\$5,183,913
GF-Federal	\$1,584,440	\$2,133,468	\$1,173,411	\$1,361,178	\$2,147,291	\$1,986,396	\$2,007,094	\$2,927,409	\$1,818,329	\$1,632,833	\$2,054,436	\$2,551,770	\$15,320,687	\$23,378,056
17T	\$2,137,299	\$1,772,270	\$1,816,204	\$1,924,334	\$974,952	\$1,248,703	\$2,377,683	\$2,327,237	\$2,466,099	\$2,403,988	\$2,668,265	\$3,558,525	\$14,578,681	\$25,675,559
Grants	\$1,572,194	\$925,557	\$1,143,274	\$437,657	\$295,364	\$480,521	\$150,732	\$756,084	\$916,431	\$238,333	\$824,530	\$501,683	\$5,761,384	\$8,242,361
<b>Variance</b>	<b>\$236,427</b>	<b>\$940,063</b>	<b>\$295,860</b>	<b>\$512,616</b>	<b>\$429,386</b>	<b>\$1,792,648</b>	<b>(\$475,231)</b>	<b>(\$996,282)</b>	<b>\$23,328</b>	<b>(\$156,492)</b>	<b>(\$225,445)</b>	<b>(\$1,877,992)</b>	<b>\$2,735,486</b>	<b>\$498,885</b>
GF State	(\$96,184)	(\$387,242)	(\$581,507)	(\$536,277)	(\$608,547)	(\$502,809)	\$156,964	\$391,054	\$439,074	\$439,901	\$441,534	\$844,039	(\$2,164,547)	(\$0)
GF-Federal	(\$59,313)	(\$369,131)	\$283,888	\$169,220	(\$223,161)	\$655,445	(\$347,306)	(\$966,792)	(\$12,491)	(\$79,025)	(\$104,537)	(\$1,019,669)	(\$857,149)	(\$2,072,871)
17T	\$419,489	\$1,114,440	\$886,760	\$811,668	\$1,240,790	\$1,341,460	(\$399,895)	(\$108,295)	(\$403,255)	(\$517,369)	(\$562,442)	(\$1,689,011)	\$5,306,416	\$2,134,340
Grants	(\$27,565)	\$581,996	(\$293,282)	\$68,005	\$20,303	\$298,551	\$115,006	(\$312,248)	\$0	\$0	\$0	(\$13,350)	\$450,766	\$437,416



# Monthly expenditure report by object

All Department	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
<b>Budgeted</b>	<b>\$5,840,001</b>	<b>\$6,534,680</b>	<b>\$5,321,293</b>	<b>\$5,002,668</b>	<b>\$4,907,374</b>	<b>\$6,700,493</b>	<b>\$4,465,747</b>	<b>\$5,212,101</b>	<b>\$5,224,187</b>	<b>\$4,118,662</b>	<b>\$5,321,786</b>	<b>\$4,329,780</b>	<b>\$43,984,358</b>	<b>\$62,978,773</b>
Salaries	\$786,664	\$776,103	\$791,052	\$805,556	\$820,627	\$843,551	\$843,794	\$836,430	\$836,430	\$836,430	\$836,430	\$836,456	\$6,503,779	\$9,849,525
Benefits	\$235,758	\$237,382	\$244,207	\$245,521	\$258,127	\$265,844	\$263,127	\$263,127	\$263,127	\$263,127	\$263,127	\$263,153	\$2,013,095	\$3,065,631
Contracts	\$4,239,781	\$4,599,345	\$3,594,568	\$3,341,290	\$3,168,509	\$4,867,093	\$2,719,127	\$3,489,413	\$3,499,868	\$2,390,666	\$3,581,533	\$2,597,032	\$30,019,127	\$42,088,225
Goods and	\$563,420	\$907,472	\$677,089	\$595,924	\$645,734	\$709,628	\$625,322	\$608,754	\$610,385	\$614,063	\$626,319	\$618,758	\$5,333,343	\$7,802,868
Travel	\$14,377	\$14,377	\$14,377	\$14,377	\$14,376	\$14,376	\$14,376	\$14,376	\$14,376	\$14,376	\$14,376	\$14,380	\$115,014	\$172,524
<b>Expenditures</b>	<b>\$5,603,575</b>	<b>\$5,594,617</b>	<b>\$5,025,433</b>	<b>\$4,490,052</b>	<b>\$4,477,988</b>	<b>\$4,907,845</b>	<b>\$4,940,978</b>	<b>\$6,208,383</b>	<b>\$5,200,859</b>	<b>\$4,275,155</b>	<b>\$5,547,231</b>	<b>\$6,207,772</b>	<b>\$41,248,872</b>	<b>\$62,479,888</b>
Salaries	\$761,578	\$745,594	\$761,491	\$779,738	\$777,863	\$795,760	\$816,550	\$816,117	\$836,430	\$836,430	\$836,430	\$836,456	\$6,254,693	\$9,600,439
Benefits	\$241,466	\$237,180	\$240,954	\$244,865	\$242,722	\$247,196	\$282,761	\$280,662	\$263,127	\$263,127	\$263,127	\$263,153	\$2,017,805	\$3,070,341
Contracts	\$4,221,885	\$3,962,897	\$3,623,065	\$3,195,157	\$2,915,205	\$3,435,147	\$3,200,454	\$4,709,741	\$3,476,540	\$2,547,158	\$3,806,978	\$4,475,024	\$29,263,551	\$43,569,251
Goods and	\$372,553	\$639,141	\$395,214	\$267,071	\$518,330	\$423,765	\$630,089	\$395,211	\$610,385	\$614,063	\$626,319	\$618,758	\$3,641,374	\$6,110,899
Travel	\$6,092	\$9,805	\$4,709	\$3,221	\$23,869	\$5,977	\$11,123	\$6,652	\$14,376	\$14,376	\$14,376	\$14,380	\$71,449	\$128,958
<b>Variance</b>	<b>\$236,427</b>	<b>\$940,063</b>	<b>\$295,860</b>	<b>\$512,616</b>	<b>\$429,386</b>	<b>\$1,792,648</b>	<b>(\$475,231)</b>	<b>(\$996,282)</b>	<b>\$23,328</b>	<b>(\$156,492)</b>	<b>(\$225,445)</b>	<b>(\$1,877,992)</b>	<b>\$2,735,486</b>	<b>\$498,885</b>
Salaries	\$25,087	\$30,509	\$29,561	\$25,818	\$42,764	\$47,791	\$27,244	\$20,314	\$0	\$0	\$0	\$0	\$249,086	\$249,086
Benefits	(\$5,708)	\$203	\$3,253	\$656	\$15,406	\$18,649	(\$19,634)	(\$17,535)	\$0	\$0	\$0	\$0	(\$4,710)	(\$4,710)
Contracts	\$17,896	\$636,448	(\$28,497)	\$146,133	\$253,304	\$1,431,946	(\$481,327)	(\$1,220,329)	\$23,328	(\$156,492)	(\$225,445)	(\$1,877,992)	\$755,575	(\$1,481,026)
Goods and	\$190,867	\$268,331	\$281,875	\$328,853	\$127,404	\$285,863	(\$4,767)	\$213,544	\$0	\$0	\$0	\$0	\$1,691,970	\$1,691,970
Travel	\$8,285	\$4,572	\$9,668	\$11,156	(\$9,493)	\$8,399	\$3,253	\$7,725	\$0	\$0	\$0	\$0	\$43,565	\$43,565



# Contracts update

Contract #	Company	Type	start	end	Contract Owner	Description	Additional value	Total contract value	Changes Through January 2017
HBE-171	TEKsystems	Contract	9/21/15	6/30/18	Vincent Barrailler	Optional use contract for technical staffing	\$29,200  \$18,200	\$4,000,000	Extend one work order (Adobe support) for contract to 3/31/17.  New work order for infrastructure /Help Desk support through 3/31/17.
HBE-218	eHealth	Contract	4/1/16	10/31/17	Vincent Barrailler	HPF provider directory	\$383,460	\$1,740,960	Extension of agreement through 10/31/17
MLA-179	Edifecs	Master Level Agreement	3/17/15	6/30/17	Vincent Barrailler	Master license and service agreement	\$296,769	\$2,231,281	HIX phase III statement of work
MLA-219	Oracle	Master Level Agreement	2/11/16	2/18/18	Vincent Barrailler	Linux and VM limited support for 21 servers	\$14,097	\$40,776	Extend agreement for Linux and VMware to 6/30/18
SLA-104	Crisis Reality Training	Service Level Agreement	7/16/13	12/31/30	Brian Peyton	Workplace violence training for staff	\$3,000		Add new training for 2017





# February staff update

Department	January 2017			February 2017		
	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
<b>Regular Employees</b>						
Executive/PMO	8.5	0	<b>8.5</b>	8.5	0	<b>8.5</b>
Policy	8	0	<b>8</b>	8	0	<b>8</b>
Legal	12.5	0	<b>12.5</b>	12.5	0	<b>12.5</b>
Communications	16.5	0	<b>16.5</b>	16.5	0	<b>16.5</b>
Finance & Administration	15.5	0	<b>15.5</b>	15.5	0	<b>15.5</b>
Operations	35	2	<b>37</b>	35	2	<b>37</b>
IT	28.5	14	<b>42.5</b>	27.5	14	<b>41.5</b>
<b>SUBTOTAL</b>	<b>124.5</b>	<b>16</b>	<b>140.5</b>	<b>123.5</b>	<b>16</b>	<b>139.5</b>



# Legislative Update

# Analysis of Senate Budget

Description	HBE Request		Senate Proposal	
	SFY18	SFY19	SFY18	SFY19
Base Appropriation	\$53,480,000	\$54,196,000	\$53,480,000	\$54,196,000
Cost Allocation Update	\$0	\$0	\$0	\$0
Printing and Postage	\$768,000	\$819,000	\$768,000	\$819,000
IT Infrastructure	\$1,101,000	\$3,153,000	\$1,101,000	\$3,153,000
HPF Operational Improvements	\$2,006,000	\$2,006,000	\$2,006,000	\$2,006,000
Outreach and Marketing	\$1,500,000	\$1,500,000	\$0	\$0
PEBB update	\$0	\$0	\$393,000	\$519,000
<b>Total Authority</b>	<b>\$58,855,000</b>	<b>\$61,674,000</b>	<b>\$57,748,000</b>	<b>\$60,693,000</b>

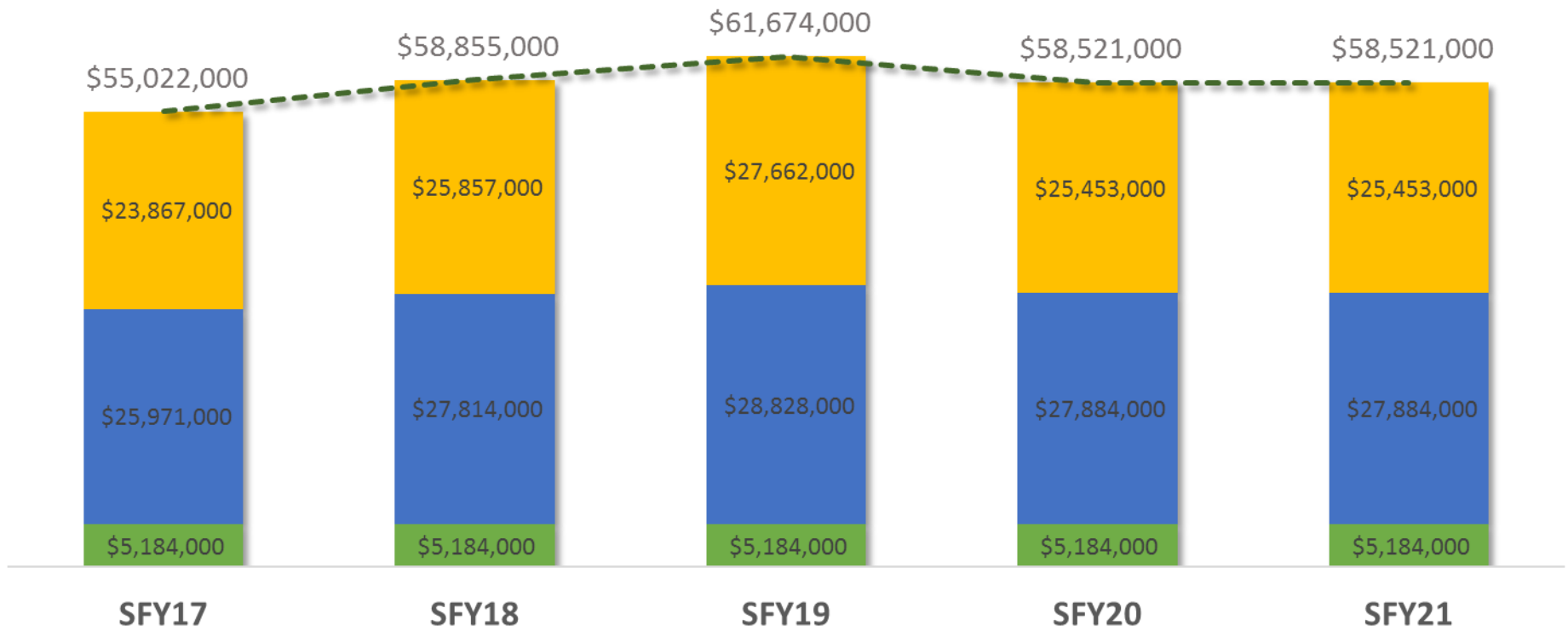
## Notes:

Provisos reduced, which provides more flexibility to manage funds and less onerous reporting.



# Budget Funding Requested by State Fiscal Year

■ GF-State    
 ■ Health Benefit Exchange Account    
 ■ GF-Federal    
 - - - Total Decision Package Request





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