



**Washington Health Benefit Exchange**

**RFP 17-009 Addendum 1**

July 27, 2017

**TO:** Potential Bidders for RFP 17-009 and Other Interested Parties  
**FROM:** Erin Hamilton, RFP Coordinator  
**SUBJECT:** Addendum 1 to RFP 17-009 for "Full Service Enrollment Centers"

**PURPOSE:** To provide responses to questions submitted by potential bidders by the July 28 deadline.

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1. HBE's responses to bidder questions submitted by the July 19, 3:00pm PST deadline are provided as an attachment to this Addendum.
  2. Please contact the RFP Coordinator at [contracts@WAHBExchange.org](mailto:contracts@WAHBExchange.org) if there are any questions concerning this Addendum.

Respectfully,

A handwritten signature in blue ink that reads "Erin Hamilton".

Erin Hamilton  
RFP Coordinator  
[contracts@wahbexchange.org](mailto:contracts@wahbexchange.org)

#	Vendor Question	HBE Response																														
1	Are there specific areas that you are looking to have these storefronts?	<p>As stated in Section 1 INTRODUCTION: The Exchange has prioritized enrollment centers in geographic areas of higher population and areas where Exchange enrollment has been lower than expected. Those areas and the estimated number of uninsured in these areas in priority order, include: The priority areas include:</p> <table border="1"> <thead> <tr> <th></th> <th>Service Areas (in priority order)</th> <th>Estimated uninsured in county between 139%-400% FPL*</th> <th>Estimated uninsured in county over 400% FPL*</th> <th>Total Estimated Uninsured</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Seattle/King County (preferred site: 98023, 98032, 98168, 98198)</td> <td>29,300</td> <td>9,800</td> <td>39,100</td> </tr> <tr> <td>2</td> <td>Pierce County/Tacoma (preferred site: 98387, 98404, 98444-98445)</td> <td>18,800</td> <td>6,200</td> <td>25,000</td> </tr> <tr> <td>3</td> <td>Everett/Snohomish County (preferred site: 98203-98204, 98208, 98270-98271)</td> <td>16,750</td> <td>6,100</td> <td>22,850</td> </tr> <tr> <td>4</td> <td>Clark County/Vancouver (preferred site: 98661, 98662, 98682)</td> <td>14,000</td> <td>3,100</td> <td>17,100</td> </tr> <tr> <td>5</td> <td>Benton-Franklin Counties (preferred site: 99336, 99337, 99301)</td> <td>8,300</td> <td>1,700</td> <td>10,000</td> </tr> </tbody> </table> <p><small>*Estimates by the Washington <a href="#">State Office of Financial Management</a> based on 2016 coverage data.</small></p> <p>However, proposals can be offered and will be considered for other areas as well</p>		Service Areas (in priority order)	Estimated uninsured in county between 139%-400% FPL*	Estimated uninsured in county over 400% FPL*	Total Estimated Uninsured	1	Seattle/King County (preferred site: 98023, 98032, 98168, 98198)	29,300	9,800	39,100	2	Pierce County/Tacoma (preferred site: 98387, 98404, 98444-98445)	18,800	6,200	25,000	3	Everett/Snohomish County (preferred site: 98203-98204, 98208, 98270-98271)	16,750	6,100	22,850	4	Clark County/Vancouver (preferred site: 98661, 98662, 98682)	14,000	3,100	17,100	5	Benton-Franklin Counties (preferred site: 99336, 99337, 99301)	8,300	1,700	10,000
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2	Can an existing insurance agency just apply to have their current location turned into an enrollment center?	Yes, per section 2.1.a off the RFQQ document																														
3	Can you tell me who/where the enrollment center was located last year?	Vancouver storefront operated by a broker organization and Spokane storefront operated by a Navigator Lead Organization																														
4	Any numbers available in terms of how many people were served?	Vancouver enrolled about 400 individuals and received about \$10,000 Spokane enrolled about 1,000 individuals and received about \$50,000																														

Vendor Questions and WAHBE Reponses for RFP 17-004 – Provider Directory

#	Vendor Question	HBE Response
5	How much funding was provided?	Organizations can apply for up to \$50,000 in one of the priority areas listed above, or up to \$25,000 in an area not listed above.
6	How do you complete the response template? It is locked and will not let me input my information.	A Word version, with fillable forms, has been uploaded to both WEBS and the HBE procurement page at <a href="https://www.wahbexchange.org/about-the-exchange/what-is-the-exchange/vendor-procurements/">https://www.wahbexchange.org/about-the-exchange/what-is-the-exchange/vendor-procurements/</a> . This version will allow Vendors to input information, but they cannot make other changes to the document.