

Washington State Health Benefit Exchange

Report to the Legislature

February 29, 2016

Report to the Legislature

This report includes:

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial information for December 2015 and all changes to staffing and contracts as of January 2016.

REVENUE



Revenue

				S	FY 2016 Bud	get *							201		SFY 2017	
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	SFY 2016 Total	Total	2015-17 Total
State 17T	(%)	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,837	26,939,000	31,628,000	58,567,000
General Fund-Federal (Medicaid)	2	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	2,271,413	22,692,000	17,735,000	40,427,000
General Fund-State	170	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,337	5,872,000	5,146,000	11,018,000
Sub-total	11	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	5,120,587	55,503,000	54,509,000	110,012,000
Level II	2,100,000													2,100,000		2,100,000
Level I-B	4,920,842													4,920,842	+	4,920,842
Level I-C	22,502,000													22,502,000	2	22,502,000
Federal Grants Sub-total	29,522,842	-	2		#	-	-	-		-	-	-	-	29,522,842	-	29,522,842
Total Revenue	29,522,842	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	5,120,587	85,025,842	54,509,000	139,534,842

				SFY 2016 Y	TD Actuals a	nd Projectio	ons								SFY 2017	
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	SFY 2016 Total	Total	2015-17 Total
State 17T	6,854,933		-	2,509,685	1,877,249		2,485,700	1,799,185		3,399,424	3,134,490	-	3,672,520	25,733,186	31,628,000	57,361,186
2% Premium	-	23,985	5	2,509,685	-	-	2,485,700		:::::::::::::::::::::::::::::::::::::::	3,399,424	-	-	3,672,520			
Assessment Fee-Actuals as of July		2,025,482		-	1,877,249	10-5	(40)	1,799,185	-		3,134,490	2	Ψ.			
General Fund-Federal (Medicaid)	-	1,409,569	2,446,927	4,337,717	1,374,747	2,974,171	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	2,271,413	25,953,046	17,735,000	43,688,046
General Fund-State) -	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,337	5,872,000	5,146,000	11,018,000
Sub-total	6,854,933	1,898,902	2,936,260	7,336,735	3,741,329	3,463,504	4,831,450	4,144,935	2,345,750	5,745,174	5,480,240	2,345,750	6,433,270	57,558,232	54,509,000	112,067,232
Level II	4,977,974			602,530		611,511	514,329	-	350	. 	-	-	-	4,977,974	Ť.	4,977,974
Level I-B	3,047,950	1,066,145	560,738	2,154,529	896,617	2,086,132	911,190	17.7	17.0	1.50		E:		3,047,950	7.5	3,047,950
Level I-C	22,502,000	902	1,816,214	1,503,070	459,558	155,820	454,476	12	-	0.46	4	2	Ψ.	22,502,000	2	22,502,000
Federal Grants Sub-total	30,527,924	1,067,047	2,376,952	4,260,130	1,356,175	2,853,464	1,879,995	-	•	-	-	-	-	30,527,924	-	30,527,924
Total Revenue	37,382,857	2,965,949	5,313,212	11,596,865	5,097,504	6,316,968	6,711,445	4,144,935	2,345,750	5,745,174	5,480,240	2,345,750	6,433,270	88,086,156	54,509,000	142,595,156

				SI	Y 2016 Vari	ance									SFY 2017	
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	SFY 2016 Total	Total	<u>2015-17 Total</u>
State 17T	6,854,933	(2,359,833)	(2,359,833)	149,852	(482,584)	(2,359,833)	125,867	(560,648)	(2,359,833)	1,039,591	774,657	(2,359,833)	1,312,683	(2,584,814)		(2,584,814)
General Fund-Federal (Medicaid)	-	(446,848)	590,510	2,481,300	(481,670)	1,117,754	-	940		0.00	_	-		3,261,046	2	3,261,046
General Fund-State		=	5		5	1.7		-	77	1.71		7.1		-	70	7
Sub-total	6,854,933	(2,806,681)	(1,769,323)	2,631,152	(964,254)	(1,242,079)	125,867	(560,648)	(2,359,833)	1,039,591	774,657	(2,359,833)	1,312,683	676,232	*	676,232
Level II	2,877,974	2												2	<u>=</u>	2:
Level I-B	(1,872,892)	(1,066,145)												(1,066,145)	12	(1,066,145)
Level I-C	=	(902)												(902)		(902)
Federal Grants Sub-total	1,005,082	(1,067,047)	-	0 = 0	=	-2	(*)	Ξ.	2	-	41	(4)	Ξ.	(1,067,047)	75	(1,067,047)
Total Revenue	7,860,015	(3,873,728)	(1,769,323)	2,631,152	(964,254)	(1,242,079)	125,867	(560,648)	(2,359,833)	1,039,591	774,657	(2,359,833)	1,312,683	(390,815)	9	(390,815)

Note: the Leval 1B and Level 1C grant starting balances do not fully reflect the offset of Medicaid reimbursement, which will be updated as part of the grant closure process.



Appropriated Administrative Expenses

		Current N	Vlor	nth: Decem	be	r 2015		Year-to-Date				SFY2016	SFY2017	<u>2015-17</u>
<u>Expenditures</u>		<u>Actual</u>		Budget		<u>Variance</u>	Actual	<u>Budget</u>	1	<u>Variance</u>		Budget	Budget	Budget
FTE - Appropriated		114.0		125.0		11.0	114.0	125.0		11.0		125.0	125.0	125.0
Salaries	\$	753,650	\$	870,017	\$	116,367	\$ 4,665,221	\$ 5,257,717	\$	592,495	\$	10,368,282	\$ 10,227,295	\$ 20,595,577
Benefits	\$	198,106	\$	280,653	\$	82,546	\$ 1,321,195	\$ 1,683,894	\$	362,700	\$	3,157,365	\$ 3,004,792	\$ 6,162,156
General & Administrative	l													
Facility	\$	63,905	\$	107,788	\$	43,883	\$ 371,783	\$ 646,728	\$	274,945	\$	1,293,463	\$ 1,278,453	\$ 2,571,916
General & Administration	\$	55,846	\$	201,154	\$	145,308	\$ 520,126	\$ 1,023,438	\$	503,311	\$	1,938,343	\$ 1,938,343	\$ 3,876,687
Grand Total	\$1	,071,508	\$	1,459,612	\$	388,104	\$ 6,878,325	\$ 8,611,777	\$:	1,733,451	\$	16,757,453	\$ 16,448,883	\$ 33,206,336

General and administration has consistently been below budget. Savings are likely in this category.



Appropriated Operational Expenses

		Current N	νlοι	nth: Decem	ber	2015		Ye	ar-to-Date		SFY2016	SF	Y2017	2	2015-17
<u>Expenditures</u>		Actual		Budget	7	/ariance	Actual		Budget	<u>Variance</u>	Budget	<u>B</u>	udget		Budget
Operations - Consumer Support															
Call Center	\$:	1,439,865	\$	1,753,183	\$	313,318	\$ 4,631,682	\$	5,625,843	\$ 994,161	\$ 11,411,873	\$ 11	,393,853	\$2	2,805,726
Postage & Printing	\$	120	\$	200,519	\$	200,519	\$ -	\$	583,699	\$ 583,699	\$ 1,751,858	\$ 2	,563,306	\$	4,315,164
Document Imaging	\$	83,490	\$	78,208	\$	(5,282)	\$ 444,322	\$	332,385	\$ (111,937)	\$ 590,494	\$	590,494	\$	1,180,988
Other (translation services, temp staff)	\$		\$	15,350	\$	15,350	\$ -	\$	65,238	\$ 65,238	\$ 115,896	\$	115,896	\$	231,792
Total	\$:	1,523,355	\$	2,047,260	\$	523,905	\$ 5,076,004	\$	6,607,165	\$ 1,531,161	\$ 13,870,121	\$ 14	,663,549	\$2	8,533,670
IT Maintenance & Operations															
Annual Update of Plans Available in HPF	\$	-	\$	-	\$	-	\$ -	\$	209,040	\$ 209,040	\$ 836,160	\$	836,160	\$	1,672,320
Healthplanfinder License Fee	\$	592,050	\$	594,522	\$	2,472	\$ 3,544,919		3,567,132	\$ 22,213	\$ 7,134,264	\$ 7	,134,264	\$1	4,268,528
Licenses Fees, Security & Plan Managemer	\$	192,281	\$	122,693	\$	(69,588)	\$ 908,251		1,224,092	\$ 315,841	\$ 2,693,570	\$ 2	,693,570	\$	5,387,141
Eligibility System M&O	\$	-	\$	-	\$	-	\$ 775,563		650,000	\$ (125,563)	\$ 1,300,000	\$ 1	,300,000	\$	2,600,000
Non Deloitte M&O	\$	-	\$	-	\$	_	\$ 270,494		87,684	\$ (182,810)	\$ 175,369	\$	175,369	\$	350,738
Total	\$	784,331	\$	717,215	\$	(67,116)	\$ 5,499,228		5,737,948	\$ 238,720	\$ 12,139,363	\$ 11	,303,203	\$2	2,606,407
Outreach/Education										J					
Marketing & Outreach	\$	349,172	\$	300,000	\$	(49,172)	\$ 622,235	\$	950,000	\$ 327,765	\$ 1,525,000	\$ 1	,500,000	\$	3,025,000
IPA/Navigators	\$	202,007	\$	239,750	\$	37,743	\$ 1,174,603	\$	1,438,500	\$ 263,897	\$ 2,877,000	\$ 3	,280,000	\$	6,157,000
Total	\$	551,179	\$	539,750	\$	(11,429)	\$ 1,796,837	\$	2,388,500	\$ 591,663	\$ 4,402,000	\$ 4	,780,000	\$	9,182,000
Grand Total	\$ 2	2,858,865	\$	3,304,225	\$	445,360	\$ 12,372,069	\$	14,733,613	\$ 2,361,544	\$ 30,411,484	\$ 30	,746,752	\$6	1,158,237



Appropriated Professional Service Expenses

		Current I	Vlor	th: Decem	be	r 2015		Υe	ear-to-Date	9			SFY2016	- 9	SFY2017	2015-17
Expenditures	88	Actual		Budget	7	/ariance	Actual		Budget	у.	<u>Variance</u>		<u>Budget</u>		Budget	Budget
Consulting & Professional Service																
Actuarial	\$	3 -	\$	1. 1	\$	=	\$ 29,385	\$	55,000	\$	25,615	\$	110,000	\$	110,000	\$ 220,000
Appeals/Legal Consult	\$	-	\$	9,471	\$	9,471	\$ 45,147	\$	57,884	\$	12,737	\$	145,238	\$	145,238	\$ 290,476
Financial Consulting & Audits	\$	68,775	\$	180,367	\$	111,592	\$ 543,493	\$1	,082,202	\$	538,708	\$	1,322,927	\$	481,451	\$ 1,804,378
Other Consulting	\$	3. -	\$	9,000	\$	9,000	\$ =	\$	46,000	\$	46,000	\$	133,500	\$	1,780,240	\$ 1,913,740
· · · · · · · · · · · · · · · · · · ·			1,441	***		4.7.20			5.0	54.01	4,47	***			and a	5.346
Grand Total	\$	68,775	\$	198,838	\$	130,063	\$ 618,025	\$1	,241,086	\$	623,060	\$	1,711,665	\$	2,516,929	\$ 4,228,594

Under expenditures due in part to maximizing grant funding and allotment timing issues.



Appropriated Budget

		Current I	Мο	nth: Decem	ber	2015			Y	ear-to-Date				SFY2016	1	SFY2017		2015-17
Expenditures		Actual		Budget	١	/ariance		Actual		Budget		Variance		Budget		Budget		Budget
												***		405.0				405.0
FTE - Appropriated		114.0		125.0		11.0		114.0		125.0		11.0		125.0		125.0		125.0
Salaries	\$	753,650	\$	870,017	\$	116,367	\$	4,665,221	\$	5,257,717	\$	592,495	\$	10,368,282	\$	10,297,547	\$	20,665,829
Benefits	\$	198,106	\$	280,653	\$	82,546	\$	1,321,195	\$	1,683,894	\$	362,700	\$	3,157,365	\$	2,367,707	\$	5,525,072
	10127										,				17211		\$	(3)
Administrative	\$	119,751	Ş	308,942	\$	189,191	\$	891,909	\$	1,670,166	0.50	778,257	1000	3,231,810		3,216,801	\$	6,448,612
General & Administrative	\$	55,846	\$	201,154	\$	145,308	\$	520,126	\$	1,023,438		503,311	-30	1,938,343		and the second second second second	\$	3,876,687
Facility & Related	\$	63,905	\$	107,788	\$	43,883	\$	371,783	\$	646,728	\$	274,945	\$	1,293,467	\$	1,278,458	\$	2,571,925
					,						,						\$	
Operational	1,5	2,858,865	-	S	\$	445,360		12,372,069		14,733,613	1	2,361,544	100	37,668,352	- 3	36,277,055	15	73,945,407
Call Center		1,439,865	0.0	1,753,183	\$	313,318	- 23	4,631,682	\$	5,625,843	\$	994,161		11,411,873	-	11,393,843	0.0	22,805,716
Printing & Postage	\$	-	\$		\$	200,519	\$:=:	\$	583,699	9.555	583,699		1,751,858		2,563,306	\$	4,315,164
Translation	\$	# 550,000 NO-000	\$		\$	15,350	\$	7 P=1	\$	65,238	1.55	65,238	\$	115,896	\$	115,896	\$	231,792
Marketing & Outreach	\$	349,172	\$	300,000	\$	(49,172)	. 3.	622,235	\$	950,000		327,765		1,525,000	\$		\$	3,025,000
Document I maging	\$	83,490	\$	78,208	\$	(5,282)	\$	444,322	\$	332,385		(111,937)		590,494	\$	590,494	\$	1,180,988
IPA/Navigators	\$	202,007	\$	239,750	\$	37,743	\$	1,174,603	\$	1,438,500	\$	263,897	\$	2,877,000	\$		\$	6,157,000
Broker Support	\$	in the second of the second of	\$		\$	-					\$	-	\$	201,868	\$	199,869	\$	401,737
Healthplanfinder M&O	\$	592,050	\$	594,522	\$	2,472	\$	3,544,919	\$	3,567,132	\$	22,213	\$	7,134,264	\$	7,134,264	\$	14,268,528
Licenses Fees, Security & Plan Manageme	\$	192,281	\$	122,693	\$	(69,588)	\$	908,251	\$	1,224,092	115	315,841	\$	2,693,570	\$	2,693,570	\$	5,387,140
Eligibility System M&O	\$	2	\$	-	\$		\$	775,563	\$	650,000	\$	(125,563)	\$	1,300,000	\$	1,300,000	\$	2,600,000
Operations M&O	\$		\$	-	\$		\$	270,494	\$	87,684	\$	(182,810)	\$	175,369	\$	175,369	\$	350,738
Annual Update of Plans Available in HPF	\$	-	\$		\$	=	\$	1.5	\$	209,040	\$	209,040	\$	836,160	\$	836,160	\$	1,672,320
Release 3.2	\$	-	\$	-	\$	-	\$	-	\$	1:=1	\$	-	\$	-	\$	4,494,284	\$	4,494,284
Release 3.1	\$	2	\$	=	\$	2	\$	/ ·	\$	12 m	\$	-	\$	4,901,000	\$) <u>=</u>	\$	4,901,000
Premium Aggregation/OE Readiness	\$	19	\$	-	\$	-	\$		\$	-	\$	-	\$	2,154,000	\$		\$	2,154,000
																	\$	-
Professional Services	\$	68,775	\$	198,838	\$	130,063	\$	618,025	\$	1,241,086	\$	623,060	\$	1,711,665	\$	2,516,929	\$	4,228,594
Actuarial	\$	-	\$	-	\$	-	\$	29,385	\$	55,000	\$	25,615	\$	110,000	\$	110,000	\$	220,000
Financial Consulting & Audits	\$	68,775	\$	180,367	\$	111,592	\$	543,493	\$	1,082,202	\$	538,708	\$	1,322,927	\$	481,451	\$	1,804,378
Legal/Administrative Hearings	\$	-	\$	9,471	\$	9,471	\$	45,147	\$	57,884	\$	12,737	\$	145,238	\$	145,238	\$	290,476
Other Consulting	\$	15	\$	9,000	\$	9,000	\$		\$	46,000	\$	46,000	\$	133,500	\$	1,780,240	\$	1,913,740

Expenditure reductions to be identified					-			positi anno anno anno anno	1 1/2/-		1700	A-110. Nov	\$	(602,193)		***************************************	\$	(602,193)
Total Expenditures	\$	3,999,147	\$	4,962,675	\$	963,528	\$	19,868,419	\$	24,586,475	\$	4,718,056	\$	55,535,281	\$	54,676,039	\$:	110,211,320



Summary Non-Appropriated Grant Budget

	C	urrent l	Mor	nth: Deceml	ber	2015			Υ	ear-to-Date		
<u>Expenditures</u>	Act	<u>ual</u>		<u>Budget</u>	1	<u>Variance</u>		<u>Actual</u>		Budget	<u>Variance</u>	FY 16
FTE Total		17.00		18.00		1.00		18.00		18.00		18.00
Grant Carry-Forward												
Grant Funded Items	\$ 3,23	5,484	\$	1,718,056	\$(1,517,428)	\$:	19,303,304	\$	16,639,691	\$ (2,663,613)	\$ 29,250,707
Operations	\$ 37	1,398	\$	228,437	\$	(142,961)	\$	3,099,855	\$	2,950,739	\$ (149,117)	\$ 3,145,842
Communications	\$	-	\$	269,619	\$	269,619	\$	667,801	\$	614,096	\$ (53,705)	\$ 404,215
IT	\$ 2,86	4,055	\$	420,000	\$(2,444,055)	\$:	14,346,260	\$	10,461,000	\$ (3,885,260)	\$ 22,502,000
Policy	\$	-	\$	83,333	\$	83,333	\$	305,513	\$	416,667	\$ 111,154	\$ 227,865
Legal	\$	-	\$	16,667	\$	16,667	\$	1,991	\$	83,333	\$ 81,342	\$ 100,000
Finance	\$	1000	\$	700,000	\$	700,000	\$	579,874	\$	1,866,667	\$ 1,286,793	\$ 2,450,000
Executive & PMO	\$	31	\$	S=	\$	(31)	\$	302,012	\$	247,190	\$ (54,822)	\$ 420,785
Total Expenditures	\$ 3,23	5,484	\$	1,718,056	\$(1,517,428)	\$:	19,303,304	\$	16,639,691	\$ (2,663,613)	\$ 29,250,707



Total Budget-All Funds

	Current I	Month: Deceml	ber 2015		Year-to-Date				
<u>Expenditures</u>	<u>Actual</u>	Budget	<u>Variance</u>	<u>Actual</u>	Budget	<u>Variance</u>	SFY2016 Budget	SFY2017 Budget	2015-17 Budget
FTE Total	131.00	142.00	11.00	132.00	143.00	11.00			
Total Budget	\$5,863,239	\$6,668,410	\$ 805,172	\$ 39,115,947	\$ 41,385,749	\$ 2,269,802	\$ 84,506,709	\$ 54,676,039	\$ 139,182,747
Operations	\$ 2,140,149	\$ 2,562,567	\$ 422,418	\$ 9,715,410	\$ 11,291,102	\$ 1,575,692	\$ 20,388,403	\$ 17,597,320	\$ 37,985,723
Communications	\$ 939,362	\$1,020,427	\$ 81,065	\$ 3,311,442	\$ 4,109,548	\$ 798,106	\$ 6,986,119	\$ 6,823,345	\$ 13,809,464
IT	\$2,200,030	\$1,463,422	\$ (736,608)	\$ 21,640,169	\$ 18,383,226	\$ (3,256,943)	\$ 44,775,924	\$ 20,419,958	\$ 65,195,882
Policy	\$ 94,243	\$ 189,607	\$ 95,364	\$ 871,294	\$ 1,037,523	\$ 166,229	\$ 1,547,306	\$ 1,351,247	\$ 2,898,553
Legal	\$ 70,584	\$ 96,904	\$ 26,319	\$ 427,884	\$ 520,017	\$ 92,134	\$ 1,084,218	\$ 1,032,852	\$ 2,117,070
Finance	\$ 357,298	\$1,232,796	\$ 875,497	\$ 2,371,501	\$ 5,127,670	\$ 2,756,168	\$ 7,989,104	\$ 4,679,371	\$ 12,668,475
Executive & PMO	\$ 61,572	\$ 102,688	\$ 41,116	\$ 778,247	\$ 916,664	\$ 138,417	\$ 1,735,635	\$ 2,771,946	\$ 4,507,581
Total Expenditures	\$ 5,863,239	\$6,668,410	\$ 805,172	\$ 39,115,947	\$ 41,385,749	\$ 2,269,802	\$ 84,506,709	\$ 54,676,039	\$ 139,182,747

CONTRACTS

Contract #	Company	Туре	start	end	Contract Owner	Description	Contract Value	Revised Contract Value	Changes Through January 2016
HBE-003	Clark Nuber	Finance	4/20/12	12/31/16	Carole Holland	CPA firm assisting with Financial management and accounting	\$989,900	\$989,900	Amendment 7 adding new Letter of Engagement and revising Statement of Work
HBE-027	Deloitte	IT	4/19/12	12/31/16	Vincent Barailler	Integration contractor	\$138,120,340	\$142,606,787	Amendment #25 increase of \$1,073,199 and amendment #26 increase of \$4,486,447
HBE-048	KP LLC	Operations	4/12/13	2/29/16	Beth Walter	Printing services	\$4,000,000	\$6,000,000	Amendment increasing compensation by \$2million
HBE-063	Microsoft	IT	3/4/13		Vincent Barailler	Master Level Agreement with DES for Microsoft support and products			Premier Support Services 3 rd tier support agreement (\$160,890) and 2016 Purchase Order
HBE-167	Atmosera	IT	12/29/14	12/31/16	Vincent Barailler	1st level response/triage services in support of Oracle environment	\$145,000	\$145,000	Amendment 2 extending contract to 12/31/16

STAFFING

HBE Staffing

		1122 5 (1111119	,			
	D	ecember 201	.5		January 2016	
Department	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
Regular Employees						
Executive/PMO	6	2	8	6	2	8
Policy	10	0	10	10	0	10
Legal	8	0	8	8	0	8
Communications	17	0	17	17	0	17
Finance & Administration	17	2	19	18	2	20
Operations	32	6	38	31	6	37
IT	25	25	50	27	22	49
SUBTOTAL	115	35	150	117	32	149
Temporary & Project Employee	es					
Finance	3			1		
Invoices						
Eligibility	9			4		
Outreach						
Enrollment						
Reconciliation						
Level 2 Triage	2					
Carrier Support	25			16		
Post Validation/Data Analyst	4			4		
SUBTOTAL	43			25		
TOTAL	158	35	193	142	32	174