

# Washington State Health Benefit Exchange

# Report to the Legislature

May 31, 2016

## Report to the Legislature

This report includes:

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial information, all changes to staffing and contracts as of April 2016.

#### REVENUE



#### Revenue SFY 2016 Budget \* SFY 2016 SFY 2017 2015-17 Beginning Total Total Total **Revenue Source** Balance Jul-15 Aug-15 Sep-15 Oct-15 Nov-15 Dec-15 Jan-16 Feb-16 Mar-16 Apr-16 May-16 Jun-16 State 17T 2,224,917 2,224,917 2,224,917 2,224,917 2,224,917 2,224,917 2,224,917 2,224,917 2,224,917 2,224,917 2,224,917 2,224,917 26,699,000 31,628,000 58,327,000 **General Fund-Federal (Medicaid)** 2,008,250 2,008,250 2,008,250 2,008,250 2,008,250 2,008,250 2,008,250 2,008,250 2,008,250 24,099,000 17,735,000 41,834,000 -2,008,250 2,008,250 2,008,250 **General Fund-State** 495,167 495, 167 495,167 495,167 495,167 495,167 5,942,000 5,146,000 11,088,000 495,167 495,167 495,167 495,167 495,167 495,167 Sub-total 4,728,333 4,728,333 4,728,333 4,728,333 4,728,333 4,728,333 4,728,333 4,728,333 4,728,333 4,728,333 4,728,333 4,728,333 56,740,000 54,509,000 111,249,000 -Level II 350,000 350,000 350,000 350,000 350,000 2,100,000 2,100,000 350,000 -Level I-B 820,140.33 820,140.33 820,140.33 4,920,842 820, 140.33 820,140.33 820,140.33 4,920,842 -Level I-C 1,875,167 1,875,167 1,875,167 1,875,167 1,875,167 1,875,167 1,875,167 1,875,167 1,875,167 1,875,167 1,875,167 1,875,167 22,502,000 22,502,000 Federal Grants Sub-total 3,045,307 3,045,307 3,045,307 3,045,307 3,045,307 3,045,307 1,875,167 1,875,167 1,875,167 1,875,167 1,875,167 1,875,167 29,522,842 29,522,842 -Total Revenue 29,522,842 7,773,640 7,773,640 7,773,640 6,603,500 6,603,500 6,603,500 6,603,500 86,262,842 54,509,000 140,771,842 7,773,640 7,773,640 7,773,640 6,603,500 6,603,500

	SFY 2016 YTD Actuals and Projections															2015-17
	Beginning													SFY 2016 Total	SFY 2017 Total	Total
Revenue Source	Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	IUtai	<u>10(a)</u>	Total
State 17T	6,854,933	2,049,467	-	2,509,685	1,877,249		2,485,700	1,799,137	48	3,773,655	3,121,720	-	12	24,471,594	31,628,000	56,099,594
2% Premium	-	23,985	-	2,509,685	-	-	2,485,700	0	-	3,750,060	-	-				
Assessment Fee-Actuals as of 4/20/1	-	2,025,482		-	1,877,249		-	1,799,137	48	23,595	3,121,720	20	5 <u>2</u> 5			
General Fund-Federal (Medicaid)		514,193	942,235	2,375,637	2,256,748	2,619,849	2,658,009	2,957,507	2,057,749	2,199,311	1,524,764			20,106,002	17,735,000	37,841,002
General Fund-State	3 <b>4</b> 0	406,022	327,247	505,861	504,151	444,287	951,216	968,359	865,735	859,914				5,832,794	5,146,000	10,978,794
Sub-total	6,854,933	2,969,682	1,269,482	5,391,183	4,638,148	3,064,136	6,094,925	5,725,003	2,923,533	6,832,879	4,646,484			50,410,389	54,509,000	104,919,389
Level II		768,808	240,173	(1,327,105)	50,766	95,383	262,480	464,425	2,508	27,459	(35,542)	120	<u></u>	549,355	2	549,355
Level I-B		1,419,612	1,995,712	1,724,825	4,678,313	260,798	(210,957)	29,346	(719,496)	(613,177)	4,723	-	-	8,569,699	-	8,569,699
Level I-C		840,645	4,036,251	105,646	(2,034,976)	747,815	112,918	806,845	504,525	3,286,832	276,915	-		8,683,416	-	8,683,416
Federal Grants Sub-total	-	3,029,065	6,272,136	503,366	2,694,103	1,103,996	164,441	1,300,616	(212,463)	2,701,114	246,097	-	-	17,802,471	-	17,802,471
Total Revenue	6,854,933	5,998,747	7,541,618	5,894,549	7,332,251	4,168,132	6,259,366	7,025,619	2,711,070	9,533,993	4,892,581	( <b></b> )	-	68,212,860	54,509,000	122,721,860

SFY 2016 Variance														SFY 2016	SFY 2017	2015-17
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total	Total	Total
State 17T	6,854,933	(175,450)	(2,224,917)	284,768	(347,668)	(2,224,917)	260,783	(425,780)	(2,224,869)	1,548,738	896,803	(2,224,917)	(2,224,917)	(2,227,406)		(2,227,406)
General Fund-Federal (Medicaid)	-	(1,494,057)	(1,066,015)	367,387	248,498	611,599	649,759	949,257	49,499	191,061	(483,486)	(2,008,250)	(2,008,250)	(3,992,998)		(3,992,998)
General Fund-State	-	(89,145)	(167,919)	10,695	8,984	(50,879)	456,049	473,192	370,569	364,747	(495,167)	(495,167)	(495, 167)	(109,206)		(109,206)
Sub-total	6,854,933	(1,758,651)	(3,458,851)	662,850	(90,185)	(1,664,197)	1,366,592	996,670	(1,804,800)	2,104,546	(81,849)	(4,728,333)	(4,728,333)	(6,329,611)		(6,329,611)
Level II		418,808	(109,827)	(1,677,105)	(299,234)	(254,617)	(87,520)	464,425	2,508	27,459	(35,542)	÷	-	(1,550,645)		(1,550,645)
Level I-B		599,472	1,175,572	904,685	3,858,173	(559,342)	(1,031,097)	29,346	(719,496)	(613,177)	4,723	-	-	3,648,857	-	3,648,857
Level I-C		(1,034,522)	2,161,084	(1,769,521)	(3,910,143)	(1,127,352)	(1,762,249)	(1,068,322)	(1,370,642)	1,411,665	(1,598,251)	(1,875,167)	(1,875,167)	(13,818,584)	1.77	(13,818,584)
Federal Grants Sub-total		(16,242)	3,226,829	(2,541,941)	(351,204)	(1,941,311)	(2,880,866)	(574,551)	(2,087,630)	825,947	(1,870,444)	(1,875,167)	(1,875,167)	(11,720,371)	-	(11,720,371)
Total Revenue	6,854,933	(1,774,893)	(232,022)	(1,879,091)	(441,389)	(3,605,508)	(1,514,274)	422,119	(3,892,430)	2,930,493	(1,952,293)	(6,603,500)	(6,603,500)	(18,049,982)		(18,049,982)

washington healthplanfinder								Appro	pria	ated Budg	get											
		Curren	nt M	onth: Apri	120	)16		le contracte de la contracte de	Ye	ar-to-Date				SFY2016	En	d of Year (Pr	ojec	ted)		SFY2017		2015-17
Expenditures	A	ctual	1	Budget	١	Variance		Actual		Budget		Variance		Actual		Budget	1	Variance		Budget		Budget
FTE - Appropriated		108.0		125.0		17.0		108.0		125.0		17.0				125.0				125.0		125.0
Staffing	\$ 9	45,212	\$1	,101,738	\$	156,526	\$	9,969,710	\$1	1,150,933	\$	1,181,223	\$	11,893,265	\$:	13,541,542	\$	1,648,277				
Salaries	\$ 7	18,891	\$	840,691	\$	121,799	\$			8,564,742	\$	902,635	Ι.	9,120,181		10,368,910		1,248,728	\$	10,073,762	\$	20,442,671
Benefits	\$ 2	32,704	\$	261,047	\$	28,343	\$	2,408,589	\$	2,586,191	\$	177,602	\$	2,880,083	\$	3,172,632	\$	292,549	\$	3,172,632	\$	6,345,264
ESA Reimbursement for HBE Staff	\$	(6,383)	\$	-	\$	6,383	\$	(100,986)		-	\$	100,986	\$			-	\$	107,000				
Administrative	\$ 1	78,583	Ś	350,383	s	171,800	ŝ	1,882,221	Ś	2 655 328	۶,	773,108	5	2,530,168	s	3,346,054	s	815,886	s	3,216,796	Ś	6,562,850
General & Administrative	1 ·	,		242,595			\$			1,577,448	Ś	612,642		1,397,177				655,413			\$	3,990,934
Facility & Related	1 ·	,			\$	40,195	ŝ				\$	,	L .	1,132,990				160,473	· ·	1,278,453	ş	2,571,916
	ľ			,	,	,		,		_,,		,	ľ	_,,		_,,	Ţ	-	Ť	_,,		-,,
Operational	\$2,1	53,610	\$3	,379,096	\$1	, <b>22</b> 5,486	\$	35,375,403	\$2	8,491,803	\$	(6,883,601)	\$	41,130,617	\$3	35,480,588	\$ (	5,650,029)	\$	35,901,827	\$	71,382,415
Call Center	\$8	37,285	\$	810,771	\$	(26,514)	\$	10,283,139	\$	9,805,952	\$	(477,187)	\$	11,901,814	\$3	11,411,873	\$	(489,941)	\$	11,393,853	\$	22,805,726
Printing & Postage	\$ 2	44,715	\$	163,689	\$	(81,026)	\$	2,864,682	\$	1,474,111	\$	(1,390,571)	\$	3,323,505	\$	1,751,858	\$ (	1,571,647)	\$	2,563,306	\$	4,315,164
Translation	\$	1,924	\$	2,857	\$	933	\$	28,332	\$	34,329	\$	5 <i>,</i> 997	\$	34,046	\$	80,000	\$	45,954	\$	115,896	\$	195,896
Marketing & Outreach	\$	12,550	\$	71,000	\$	58,450	\$	884,459	\$	1,462,342	\$	577,884	\$	1,034,459	\$	1,575,000	\$	540,541	\$	1,500,000	\$	3,075,000
Document Imaging	\$	41,546	\$	39,455	\$	(2,091)	\$	444,732	\$	522,339	\$	77,607	\$	523,642	\$	590,494	\$	66,852	\$	590,494	\$	1,180,988
IPA/Navigators	\$ 2	48,547	\$	237,500	\$	(11,047)	\$	2,721,542	\$	2,625,000	\$	(96,542)	\$	3,103,000	\$	3,103,000	\$	-	\$	3,280,000	\$	6,383,000
HealthPlanFinder M&O - Deloitte	\$ 5	93 <i>,</i> 310	\$	594,522	\$	1,212	\$	8,552,804	\$	5,945,220	\$	(2,607,584)	\$	9,739,425	\$	7,134,264	\$ (	2,605,161)	\$	7,134,264	\$	14,268,528
Licenses Fees and Software	\$ 1	40,567	\$	428,006	\$	287,440	\$	2,189,792	\$	2,448,184	\$	258,392	\$	2,435,178	\$	2,693,570	\$	258,392	\$	2,693,570	\$	5,387,141
Eligibility System - DSHS	\$ (2	251,300)	\$	325,000	\$	576,300	\$	962,826	\$	1,300,000	\$	337,174	\$	1,287,826	\$	1,300,000	\$	12,174	\$	1,300,000	\$	2,600,000
Health Plan Management - eHealth	\$ 1	24,580	\$	209,040	\$	84,460	\$	719,244	\$	836,160	\$	116,916	\$	836,160	\$	836,160	\$		\$	836,160	\$	1,672,320
DDI Deloitte	\$	7,388	\$	453,413	\$	446,025	\$	4,098,349	\$	1,862,796	\$	(2,235,553)	\$	4,981,061	\$	4,829,000	\$	(152,061)	\$	4,494,284	\$	9,323,284
Contractors and Consultants-Staffing	\$ 1	52,499	\$	43,843	\$	(108,656)	\$	1,625,503	\$	175,369	\$	(1,450,134)	\$	1,930,500	\$	175,369	\$ (	1,755,131)	\$	-	\$	175,369
Professional Services	\$ (	(10,918)	s	307,217	s	318,135	\$	897.078	Ś	3,115,232	s	2.218.155	s	1,292,271	Ś	3.674.665	s	2.382.394	\$	1,016,929	\$	4,691,594
Actuarial	Ś		Ś		\$	27,500	Ś		\$		\$	108,754	Ś		\$	110,000		81,254	\$	110,000		220,000
Financial Consulting & Audits	l T	(23,877)	+	135,121	-	,	Ś	-		,	Ś	941,773	Ś	-	-	1,797,927	-	941,773	Ś	481,451		2,279,378
Legal/Administrative Hearings	Ś	5,105	Ś	9,471		,	Ś	60,087		126,297	Ś	66,210	Ś	1	\$	145,238	-	66,210	Ś	,	\$	290,476
Other Consulting	Ś	,	\$			114,382	+	,		1,351,250		1,186,513	Ś	,	-	1,621,500	· ·	,	Ś	,	ŝ	1,901,740
Temporary Contracted Staff	1 ·	(12,889)		-	Ś	12,889	Ś	-		-,,	Ś	(85,096)	1 T	122,120	Ś	_,,	Ś	(122,120)	Ť		•	_,,
Total Expenditures				,138,433			\$	48,124,411		5,413,296		. , ,	1 i i i i i i i i i i i i i i i i i i i	56,846,320		56,740,000	\$		\$	54,299,000	\$1	11,039,000

The budget has been adjusted to reflect the 2016 Supplemental Legislative budget. The bottom line for the state fiscal year 2017 budget has been adjusted for the supplemental increase. A total of \$1,027,000 in funding was added for the new financial system (SFY 2016 and 2017) and to develop the Qualified Dental Plan program (SFY 2017). Printing costs have exceeded FY 16 budget assumptions, largely due to the significant amount of required mailings from CMS to Medicaid recipients. Fanueil, the call center vendor was directed to reduce May and June costs by a total of \$50,000 per month. Prior assumptions that grants could be used to offset call center costs did not hold true as grants could only be used for open enrollment 2. May and June overall expenditures are expected to decrease during the months between open Page 4 enrollments. The Exchange continues to reduce costs to end with a positive variance.



#### **Appropriated Administrative Expenses**

	Curre	nt Month: Apri	2016		Year-to-Date		SFY2016 End o	of Year (Projected)	SFY2017	<u>2015-17</u>
Expenditures	Actual	Budget	Variance	Actual	Budget	Variance	Actual E	Budget Variance	Budget	Budget
FTE - Appropriated	108.0	125.0	17.0	108.0	125.0	17.0		125.0	125.0	125.0
Salaries	\$ 718,891	\$ 840,691	\$ 121,799	\$ 7,662,107	\$ 8,564,742	\$ 902,635	\$ 9,120,181 \$ 10	0,368,910 \$1,248,728	\$10,227,295	\$ 20,596,205
Benefits	\$ 232,704	\$ 261,047	\$ 28,343	\$ 2,408,589	\$ 2,586,191	\$ 177,602	\$ 2,880,083 \$ 3	3,172,632 \$ 292,549	\$ 3,004,792	\$ 6,177,423
ESA Reimbursement for HBE Sta	\$ (6,383	)\$ -	\$ 6,383	-100986	\$ -	\$ 100,986	-107000 \$	- \$ 107,000		
General & Administrative										
Facility	\$ 67,593	\$ 107,788	\$ 40,195	\$ 917,414	\$ 1,077,880	\$ 160,466	\$ 1,132,990 \$ 1	L,293,463 \$ 160,473	\$ 1,278,453	\$ 2,571,916
General & Administration	\$ 110,990	\$ 242,595	\$ 131,604	\$ 964,806	\$ 1,577,448	\$ 612,642	\$ 1,397,177 \$ 2	2,052,591 \$ 655,413	\$ 1,938,343	\$ 3,990,934
Grand Total	\$1,130,178	\$ 1,452,120	\$ 321,942	\$ 11,952,916	\$13,806,261	\$ 1,954,331	\$ 14,530,432 \$ 16	5,887,595 \$ 2,357,163	\$16,448,883	\$ 33,336,478

Department leadership have used staff vacancy savings to fund project staff, temporary staff, and contractors. Savings from salaries and benefits are therefore applied to other sections of the budget.

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#### **Appropriated Operational Expenses**

	Curre	nt Month: April	2016		Year-to-Date		SFY2016	End of Year (Pi	ojected)	SFY2017	2015-17
Expenditures	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget
<b>Operations - Consumer Support</b>											
Call Center	\$ 837,285	\$ 810,771	\$ (26,514)	\$10,283,139	\$ 9,805,952	\$ (477,187)	\$11,901,814	\$11,411,873	\$ (489,941)	\$ 11,393,853	\$ 22,805,726
Postage & Printing	\$ 244,715	\$ 163,689	\$ (81,026)	\$ 2,864,682	\$ 1,474,111	\$ (1,390,571)	\$ 3,323,505	\$ 1,751,858	\$ (1,571,647)	\$ 2,563,306	\$ 4,315,164
Document I maging	\$ 41,546	\$ 39,455	\$ (2,091)	\$ 444,732	\$ 522,339	\$ 77,607	\$ 523,642	\$ 590,494	\$ 66,852	\$ 590,494	\$ 1,180,988
Other (translation services, temp staff)	\$ 1,924	\$ 2,857	\$ 933	\$ 28,332	\$ 34,329	\$ 5,997	\$ 34,046	\$ 80,000	\$ 45,954	\$ 115,896	\$ 195,896
Total	\$1,125,470	\$ 1,016,772	\$ (108,698)	\$13,620,886	\$11,836,731	\$ (1,784,154)	\$15,783,008	\$13,834,225	\$ (1,948,783)	\$ 14,663,549	\$ 28,497,774
	100 2000 CR011			and the trade			- 107 - 25 - 73		\$ -	101 101 1000	
IT Maintenance & Operations									\$ -		
Health Plan Management - eHealth	\$ 124,580	\$ 209,040	\$ 84,460	\$ 719,244	\$ 836,160	\$ 116,916	\$ 836,160	\$ 836,160	\$ -	\$ 836,160	\$ 1,672,320
HealthPlanFinder M&O - Deloitte	\$ 593,310	\$ 594,522	\$ 1,212	\$ 8,552,804	\$ 5,945,220	\$ (2,607,584)	\$ 9,739,425	\$ 7,134,264	\$ (2,605,161)	\$ 7,134,264	\$ 14,268,528
Licenses Fees and Software	\$ 140,567	\$ 428,006	\$ 287,440	\$ 2,189,792	\$ 2,448,184	\$ 258,392	\$ 2,435,178	\$ 2,693,570	\$ 258,392	\$ 2,693,570	\$ 5,387,141
Eligibility System - DSHS	\$ (251,300)	\$ 325,000	\$ 576,300	\$ 962,826	\$ 1,300,000	\$ 337,174	\$ 1,287,826	\$ 1,300,000	\$ 12,174	\$ 1,300,000	\$ 2,600,000
DDI Deloitte	\$ 7,388	\$ 453,413		\$ 4,098,349	\$ 1,862,796		\$ 4,981,061	\$ 4,829,000	\$ (152,061)	\$ 4,494,284	
Contractors and Consultants-Staffing	\$ 152,499	\$ 43,843	\$ (108,656)	\$ 1,625,503	\$ 175,369	\$ (1,450,134)	\$ 1,930,500	\$ 175,369	\$ (1,755,131)	\$ 175,369	\$ 350,738
Total	\$ 767,043	\$ 2,053,824	\$ 840,756	\$18,148,517	\$12,567,729	\$ (3,345,235)	\$21,210,150	\$16,968,363	\$ (4,241,787)	\$ 16,633,647	\$ 24,278,726
									\$ -		
Outreach/Education									\$ -		
Marketing & Outreach	\$ 12,550	\$ 71,000	\$ 58,450	\$ 884,459	\$ 1,462,342	\$ 577,884	\$ 1,034,459	\$ 1,605,000	\$ 570,541	\$ 1,500,000	\$ 3,105,000
IPA/Navigators	\$ 248,547	\$ 237,500	\$ (11,047)	\$ 2,721,542	\$ 2,625,000	\$ (96,542)	\$ 3,103,000	\$ 3,103,000	\$ -	\$ 3,280,000	\$ 6,383,000
Total	\$ 261,097	\$ 308,500	\$ 47,403	\$ 3,606,000	\$ 4,087,342	\$ 481,342	\$ 4,137,459	\$ 4,708,000	\$ 570,541	\$ 4,780,000	\$ 9,488,000
						-		-	0		
Grand Total	\$2,153,610	\$ 3,379,096	\$ 779,461	\$35,375,403	\$28,491,803	\$ (6,883,601)	\$41,130,617	\$35,510,588	\$ (5,620,029)	\$ 36,077,196	\$ 71,587,784

The contract for the call center with Faneuil has been reduced for May and June by a total of \$50,000 per month. Printing costs have exceeded its appropriated and non-appropriated budget amount, largely due to the extensive mailings required of CMS for Medicaid recipients. Information technology costs through its vendor Deloitte reflect the fund source reconciliation adjustment from March. More IT costs were considered "shared" costs, meaning the projects supported both QHP and Medicaid populations, therefore Medicaid was used to partially fund those grant projects. Funding for the associated state match was not included in the appropriated budget.



#### **Appropriated Professional Service Expenses**

	Current Month: April 2016							Y	ear-to-Date		SFY2016 End of Year (Projected)						9	SFY2017		2015-17
Expenditures	Actual		Budget	V	/ariance		Actual		<b>Budget</b>	Variance		Actual		Budget	7	/ariance		Budget		Budget
<b>Consulting &amp; Professional Service</b>																				
Actuarial	\$ 2	\$	27,500	\$	27,500	\$	1,246	\$	110,000	\$ 108,754	\$	28,746	\$	110,000	\$	81,254	\$	110,000	\$	220,000
Appeals/Legal Consult	\$ 5,105	\$	9,471	\$	4,367	\$	60,087	\$	126,297	\$ 66,210	\$	79,028	\$	145,238	\$	66,210	\$	145,238	\$	290,476
Financial Consulting & Audits	\$ (23,877)	\$	135,121	\$	158,998	\$	585,912	\$	1,527,685	\$ 941,773	\$	856,154	\$	1,797,927	\$	941,773	\$	481,451	\$	2,279,378
Other Consulting	\$ 20,743	\$	135,125	\$	114,382	\$	164,737	\$	1,351,250	\$ 1,186,513	\$	206,223	\$	1,621,500	\$ 1	1,415,277	\$	280,240	\$	1,901,740
Temporary Contracted Staff	\$ (12,889)	\$	-	\$	12,889	\$	85,096	\$	-	\$ (85,096)	\$	122,120	\$	5 <b>2</b> 1	\$	(122,120)		and the second s		
Grand Total	\$ (10,918)	\$	307,217	\$	318,135	\$	897,078	\$	3,115,232	\$ 2,218,155	\$	1,292,271	\$	3,674,665	\$2	2,382,394	\$:	1,016,929	\$	4,691,594

Finance budget includes increase of \$430,000 for development and implementation of new financial system, funded through the 2016 Supplemental budget.

Contract #	Company	Туре	start	end	Contract Owner	Description	Additional value	Total contract value	Changes Through April 2016
HBE-048	КР	Ops	5/1/16	6/30/16	Beth Walter	Printing services	\$0	\$8,000,000	Amendment to extend end date from 4/30 to 6/30/2016
HBE-086	Milestone	IT	4/15/16	7/31/16	Vincent Barrailler	Business systems analyst services	\$33,440	\$4M total for all IT staffing contracts	Extend work orders for 2 contract staff
HBE-171	TEKSystems	IT	1/1/16	7/31/16	Vincent Barrailler	Technical solutions analyst services	\$43,120	\$4M total for all IT staffing contracts	Extend work order for 1 contract staff
HBE-173	Cognizant	IT	10/15/1 5	12/31/16	Vincent Barrailler	IT Systems & Operations staffing	\$0	\$4M total for all IT staffing contracts	Amendment to extend end date from 4/30 to 12/31/16
HBE-179	Edifecs	IT	3/17/15	3/16/16	Vincent Barrailler	Edifecs COTS and project installation	\$0	\$708,446	Amendment extends end date of Scope of Work
HBE-181	Cambria	Ops		4/21/16	Beth Walter	Staffing contract		\$625,360	Terminated contract
HBE 201- 212	Various Lead Organizations	Outreach	October 2016	September 2016	Michael Marchand	Navigator contracts	\$0	Range <> \$66,599 - \$722, 067	Amendment to change target and incentive structure
HBE-215	American Indian Health Commission	Outreach	4/22/16	5/31/16	Molly Voris	Tribal Government covered outreach	\$0	\$10,000	New contract for 2016 program
HBE-217	Resource Group	Finance	3/11/16	12/31/17	Carole Holland	New financial system implementation	\$0	\$337,915	Amendment to update milestone and payment structure

### CONTRACTS

Contract #	Company	Туре	start	end	Contract Owner	Description	Additional value	Total contract value	Changes Through April 2016
HBE-220	BerryDunn	Finance	5/1/16	6/30/17	Carole Holland	Financial & Programmatic Audits	\$0	\$179,000	New contract
HBE-221	Anitian	IT	4/29/16	6/30/17	Vincent Barrailler	Independent IT risk assessment	\$0	\$44,500	New contract

#### STAFFING

		HBE Staffing				
		March 2016		April 2016		
Department	FT E (bodies)	Contractor	TOTAL	FT E (bodies)	Contractor	TOTAL
Regular Employees						
Executive/PMO	6	1.5	7.5	6	3	9
Policy	9	0	9	9	0	9
Legal	8	0	8	8	0	8
Communications	17	0	17	17	0	17
Finance & Administration	17	1.5	18.5	17	1	18
Operations	28	6	34	30	3	33
IT	23	28	51	21	26	47
SUBTOTAL	108	37	145	108	33	141
Temporary & Project Employe	es					
Finance	4			3		
Invoices						
Eligibility						
Outreach						
Enrollment						
Reconciliation						
Level 2 Triage						
Carrier Support						
Post Validation/Data Analyst	1					
SUBTOTAL	5			3		
TOTAL	113	37	150	111	33	144

#### **HBE Staffing**