



Washington State Health Benefit Exchange

Report to the Legislature

December 31, 2015

Report to the Legislature

This report includes:

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial and staffing information for October 2015 and all changes to contracts as of November 2015.

REVENUE



Revenue

SFY 2016 Budget *														SFY 2016	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total	
State 17T	-	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	26,939,000	58,567,000
General Fund-Federal (Medicaid)	-	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	2,271,413	22,692,000	40,427,000
General Fund-State	-	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,337	5,872,000	11,018,000
Sub-total	-	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	5,120,587	55,503,000	110,012,000
Level II	2,100,000													2,100,000	2,100,000
Level I-B	4,920,842													4,920,842	4,920,842
Level I-C	22,502,000													22,502,000	22,502,000
Federal Grants Sub-total	29,522,842	-	-	-	-	-	-	-	-	-	-	-	-	29,522,842	29,522,842
Total Revenue	29,522,842	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	5,120,587	85,025,842	139,534,842

SFY 2016 YTD Actuals and Projections														SFY 2016	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total	
State 17T	6,854,933		574,455	1,638,513	2,451,827	-	3,029,350	1,700,690	-	3,399,424	3,134,490	-	3,672,520	26,456,201	58,084,201
2% Premium	-	923,733	574,455	1,638,513	574,578	-	3,029,350	-	-	3,399,424	-	-	3,672,520		
Assessment Fee-Actuals as of July	-	1,971,022			1,877,249			1,700,690			3,134,490				
General Fund-Federal (Medicaid)	-	1,067,047	2,376,952	4,260,130	1,356,175	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	2,271,413	24,326,636	42,061,636
General Fund-State	-	581,211	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,337	5,963,878	11,109,878
Sub-total	6,854,933	1,648,258	3,440,740	6,387,976	4,297,335	2,345,750	5,375,100	4,046,440	2,345,750	5,745,174	5,480,240	2,345,750	6,433,270	56,746,716	111,255,716
Level II	4,977,974													4,977,974	4,977,974
Level I-B	3,047,950													3,047,950	3,047,950
Level I-C	22,502,000													22,502,000	22,502,000
Federal Grants Sub-total	30,527,924	-	-	-	-	-	-	-	-	-	-	-	-	30,527,924	30,527,924
Total Revenue	37,382,857	1,648,258	3,440,740	6,387,976	4,297,335	2,345,750	5,375,100	4,046,440	2,345,750	5,745,174	5,480,240	2,345,750	6,433,270	87,274,639	141,783,639

SFY 2016 Variance														SFY 2016	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Total	
State 17T	6,854,933	(2,359,833)	(1,785,378)	(721,320)	91,994	(2,359,833)	669,517	(659,143)	(2,359,833)	1,039,591	774,657	(2,359,833)	1,312,683	(1,861,799)	(1,861,799)
General Fund-Federal (Medicaid)	-	(789,370)	520,535	2,403,713	(500,242)	-	-	-	-	-	-	-	-	1,634,636	1,634,636
General Fund-State	-	91,878	-	-	-	-	-	-	-	-	-	-	-	91,878	91,878
Sub-total	6,854,933	(3,057,325)	(1,264,843)	1,682,393	(408,248)	(2,359,833)	669,517	(659,143)	(2,359,833)	1,039,591	774,657	(2,359,833)	1,312,683	(135,284)	(135,284)
Level II	2,877,974	-												-	-
Level I-B	(1,872,892)	-												-	-
Level I-C	-	-												-	-
Federal Grants Sub-total	1,005,082	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue	7,860,015	(3,057,325)	(1,264,843)	1,682,393	(408,248)	(2,359,833)	669,517	(659,143)	(2,359,833)	1,039,591	774,657	(2,359,833)	1,312,683	(135,284)	(135,284)

Actual revenue updated through October 2015.

Medicaid revenues include reimbursement for expenditures from May 2015 through September.

EXPENSES



Appropriated Budget

Expenditures	Current Month: October 2015			Year-to-Date			SFY2016	SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	Budget
FTE - Appropriated	110.0	125.0	15.0	110.0	125.0	15.0	125.0	125.0	125.0
Salaries	\$ 784,851	\$ 858,836	\$ 73,986	\$ 3,453,615	\$ 3,464,369	\$ 10,754	\$ 10,018,359	\$ 10,073,762	\$ 20,092,120
Benefits	\$ 256,759	\$ 192,427	\$ (64,331)	\$ 970,910	\$ 771,801	\$ (199,109)	\$ 2,292,915	\$ 2,367,707	\$ 4,660,622
Salary Rate Change	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 387,006	\$ 223,785	\$ 610,791
Administrative	\$ 49,128	\$ 493,894	\$ 444,766	\$ 502,297	\$ 1,353,997	\$ 851,700	\$ 3,231,810	\$ 3,216,801	\$ 6,448,612
General & Administrative	\$ 20,470	\$ 386,106	\$ 365,636	\$ 281,868	\$ 922,845	\$ 640,977	\$ 1,938,343	\$ 1,938,343	\$ 3,876,687
Facility & Related	\$ 28,658	\$ 107,788	\$ 79,130	\$ 220,429	\$ 431,152	\$ 210,723	\$ 1,293,467	\$ 1,278,458	\$ 2,571,925
Operational	\$ 2,820,143	\$ 3,348,707	\$ 528,564	\$ 7,428,490	\$ 8,534,600	\$ 897,070	\$ 37,596,352	\$ 36,277,055	\$ 73,873,408
Call Center	\$ 1,242,630	\$ 1,233,058	\$ (9,572)	\$ 1,999,845	\$ 2,248,655	\$ 248,810	\$ 11,411,873	\$ 11,393,843	\$ 22,805,716
Printing & Postage	\$ 273	\$ 95,509	\$ 95,236	\$ 273	\$ 208,741	\$ 208,468	\$ 1,751,858	\$ 2,563,306	\$ 4,315,164
Translation	\$ -	\$ 10,796	\$ 10,796	\$ -	\$ 35,669	\$ 35,669	\$ 115,896	\$ 115,896	\$ 231,792
Marketing & Outreach	\$ 30,432	\$ 300,000	\$ 269,568	\$ 440,003	\$ 450,000	\$ 9,997	\$ 1,525,000	\$ 1,500,000	\$ 3,025,000
Document Imaging	\$ 64,241	\$ 55,006	\$ (9,235)	\$ 262,297	\$ 181,732	\$ (80,565)	\$ 590,494	\$ 590,494	\$ 1,180,988
IPA/Navigators	\$ 289,457	\$ 222,968	\$ (66,489)	\$ 867,994	\$ 885,593	\$ 17,599	\$ 2,877,000	\$ 3,280,000	\$ 6,157,000
Broker Support	\$ -	\$ 40,000	\$ 40,000	\$ -	\$ 98,000	\$ 98,000	\$ 201,868	\$ 199,869	\$ 401,737
Healthplanfinder M&O	\$ 771,720	\$ 594,522	\$ (177,198)	\$ 2,316,737	\$ 2,378,088	\$ 61,351	\$ 7,134,264	\$ 7,134,264	\$ 14,268,528
Licenses Fees, Security & Plan Management	\$ 266,723	\$ 428,006	\$ 161,283	\$ 715,970	\$ 1,101,399	\$ 385,429	\$ 2,693,570	\$ 2,693,570	\$ 5,387,141
Eligibility System M&O	\$ 147,338	\$ 325,000	\$ 177,662	\$ 775,563	\$ 650,000	\$ (125,563)	\$ 1,300,000	\$ 1,300,000	\$ 2,600,000
Level II	\$ 7,329	\$ 43,842	\$ 36,513	\$ 49,808	\$ 87,684	\$ 37,876	\$ 175,369	\$ 175,369	\$ 350,738
Annual Update of Plans Available in HPF	\$ -	\$ -	\$ -	\$ -	\$ 209,040	\$ 209,040	\$ 836,160	\$ 836,160	\$ 1,672,320
Release 3.2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,494,284	\$ 4,494,284
Release 3.1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,829,000	\$ -	\$ 4,829,000
Premium Aggregation/OE Readiness	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,154,000	\$ -	\$ 2,154,000
Professional Services	\$ 111,226	\$ 227,338	\$ 116,112	\$ 519,711	\$ 846,352	\$ 326,641	\$ 1,756,665	\$ 2,516,929	\$ 4,273,594
Actuarial	\$ -	\$ 27,500	\$ 27,500	\$ 1,246	\$ 55,000	\$ 53,754	\$ 110,000	\$ 110,000	\$ 220,000
Financial Consulting & Audits	\$ 111,226	\$ 180,367	\$ 69,141	\$ 308,409	\$ 721,468	\$ 413,059	\$ 1,367,927	\$ 481,451	\$ 1,849,378
Legal/Administrative Hearings	\$ -	\$ 9,471	\$ 9,471	\$ 43,548	\$ 37,884	\$ (5,664)	\$ 145,238	\$ 145,238	\$ 290,476
Other Consulting	\$ -	\$ 10,000	\$ 10,000	\$ 166,509	\$ 32,000	\$ (134,509)	\$ 133,500	\$ 1,780,240	\$ 1,913,740
Total Expenditures	\$ 4,022,106	\$ 5,121,202	\$ 1,099,097	\$ 12,875,022	\$ 14,971,119	\$ 2,096,096	\$ 55,283,107	\$ 54,676,039	\$ 109,959,146

\$ (22,122) \$ - \$ (2,127)

Due to eligibility reporting lag factors, current month expenditures are understated. The year-to-date variance will decrease once quarterly adjustments are made to allocate expenditures based on actual eligibility splits.

EXPENSES



Appropriated Administrative Expenses

Expenditures	Current Month: October 2015			Year-to-Date			SFY2016	SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	Budget
FTE - Appropriated	110.0	125.0	15.0	110.0	125.0	15.0	125.0	125.0	125.0
Salaries	\$ 784,851	\$ 858,836	\$ 73,986	\$ 3,453,615	\$ 3,464,369	\$ 10,754	\$10,018,359	\$10,073,762	\$ 20,092,120
Benefits	\$ 256,759	\$ 192,427	\$ (64,331)	\$ 970,910	\$ 771,801	\$ (199,109)	\$ 2,292,915	\$ 2,367,707	\$ 4,660,622
Salary Increase	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 387,006	\$ 223,785	\$ 610,791
General & Administrative									
Facility	\$ 28,658	\$ 107,788	\$ 79,130	\$ 220,429	\$ 431,152	\$ 210,723	\$ 1,293,467	\$ 1,278,458	\$ 2,571,925
General & Administration	\$ 20,470	\$ 386,106	\$ 365,636	\$ 281,868	\$ 922,845	\$ 640,977	\$ 1,938,343	\$ 1,938,343	\$ 3,876,687
Grand Total	\$1,090,737	\$1,545,158	\$ 454,420	\$ 4,926,822	\$ 5,590,167	\$ 663,345	\$15,930,089	\$15,882,055	\$ 31,812,145

Salary and benefit allotments will be corrected for the next report.

EXPENSES



Appropriated Operational Expenses

Expenditures	Current Month: October 2015			Year-to-Date			SFY2016	SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	Budget
Operations - Consumer Support									
Call Center	\$ 1,242,630	\$ 1,233,058	\$ (9,572)	\$ 1,999,845	\$ 2,248,655	\$ 248,810	\$ 11,411,873	\$ 11,393,843	\$ 22,805,716
Postage & Printing	\$ 273	\$ 95,509	\$ 95,236	\$ 273	\$ 208,741	\$ 208,468	\$ 1,751,858	\$ 2,563,306	\$ 4,315,164
Document Imaging	\$ 64,241	\$ 55,006	\$ (9,235)	\$ 262,297	\$ 181,732	\$ (80,565)	\$ 590,494	\$ 590,494	\$ 1,180,988
Other (translation services, temp staff)	\$ -	\$ 10,796	\$ 10,796	\$ -	\$ 35,669	\$ 35,669	\$ 115,896	\$ 115,896	\$ 231,792
Total	\$ 1,307,144	\$ 1,394,369	\$ 87,225	\$ 2,262,415	\$ 2,674,797	\$ 412,382	\$ 13,870,121	\$ 14,663,539	\$ 28,533,660
IT Maintenance & Operations									
Healthplanfinder License Fee	\$ 771,720	\$ 594,522	\$ (177,198)	\$ 2,316,737	2,378,088	\$ 61,351	\$ 7,134,264	\$ 7,134,264	\$ 14,268,528
Licenses Fees, Security & Plan Management	\$ 266,723	\$ 428,006	\$ 161,283	\$ 715,970	1,101,399	\$ 385,429	\$ 2,693,570	\$ 2,693,570	\$ 5,387,141
Eligibility System M&O	\$ 147,338	\$ 325,000	\$ 177,662	\$ 775,563	650,000	\$ (125,563)	\$ 1,300,000	\$ 1,300,000	\$ 2,600,000
Exchange Operating License & M&O	\$ 7,329	\$ 43,842	\$ 36,513	\$ 49,808	87,684	\$ 37,876	\$ 175,369	\$ 175,369	\$ 350,738
Total	\$ 1,193,110	\$ 1,391,370	\$ 198,260	\$ 3,858,079	4,217,171	\$ 359,092	\$ 11,303,203	\$ 11,303,203	\$ 22,606,407
Outreach/Education									
Marketing & Outreach	\$ 30,432	\$ 300,000	\$ 269,568	\$ 440,003	\$ 450,000	\$ 9,997	\$ 1,525,000	\$ 1,500,000	\$ 3,025,000
IPA/Navigators	\$ 289,457	\$ 222,968	\$ (66,489)	\$ 867,994	\$ 885,593	\$ 17,599	\$ 2,877,000	\$ 3,280,000	\$ 6,157,000
Broker Support & Training	\$ -	\$ 40,000	\$ 40,000	\$ -	\$ 98,000	\$ 98,000	\$ 201,868	\$ 199,869	\$ 401,737
Total	\$ 319,889	\$ 562,968	\$ 243,079	\$ 1,307,997	\$ 1,433,593	\$ 125,596	\$ 4,603,868	\$ 4,979,869	\$ 9,583,737
Grand Total	\$ 2,820,143	\$ 3,348,707	\$ 528,564	\$ 7,428,490	\$ 8,325,560	\$ 897,070	\$ 29,777,192	\$ 30,946,611	\$ 60,723,804

EXPENSES



Appropriated Professional Service Expenses

Expenditures	Current Month: October 2015			Year-to-Date			SFY2016	SFY2016	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	Budget
Consulting & Professional Service									
Actuarial	\$ -	\$ 27,500	\$ 27,500	\$ 1,246	\$ 55,000	\$ 53,754	\$ 110,000	\$ 110,000	\$ 220,000
Appeals/Legal Consult	\$ -	\$ 9,471	\$ 9,471	\$ 43,548	\$ 37,884	\$ (5,664)	\$ 145,238	\$ 145,238	\$ 290,476
Financial Consulting & Audits	\$ 111,226	\$ 180,367	\$ 69,141	\$ 308,409	\$ 721,468	\$ 413,059	\$ 1,367,927	\$ 481,451	\$ 1,849,378
Other Consulting	\$ -	\$ 10,000	\$ 10,000	\$ 166,509	\$ 32,000	\$ (134,509)	\$ 133,500	\$ 1,780,240	\$ 1,913,740
Grand Total	\$ 111,226	\$ 227,338	\$ 116,112	\$ 519,711	\$ 846,352	\$ 326,641	\$ 1,756,665	\$ 2,516,929	\$ 4,273,594

Variance is related to budgeted allotments and coding of expenditures. Overages may also be related to charges from CY 2015 which impact SFY 2016.

EXPENSES



Summary Non-appropriated Grant Budget

Expenditures	Current Month: October 2015			Year-to-Date			SFY2016
	Actual	Budget	Variance	Actual	Budget	Variance	Budget
FTE Total	17.00	18.00	1.00	18.00	18.00		18.00
Grant Carry-Forward							
Grant Funded Items	\$4,546,502	\$ 3,186,000	\$(1,360,502)	\$ 16,067,820	\$ 14,921,635	\$(1,146,185)	\$ 29,558,442
Operations	\$1,931,546	\$ -	\$(1,931,546)	\$ 2,728,458	\$ 2,722,302	\$ (6,156)	\$ 3,195,842
Communications	\$ 225,447	\$ 29,869	\$ (195,578)	\$ 667,801	\$ 344,477	\$ (323,324)	\$ 314,608
IT	\$2,229,346	\$ 2,661,000	\$ 431,654	\$11,482,204	\$ 10,041,000	\$(1,441,204)	\$ 22,502,000
Policy	\$ 77,647	\$ 83,333	\$ 5,686	\$ 305,513	\$ 333,333	\$ 27,821	\$ 500,000
Legal	\$ -	\$ 16,667	\$ 16,667	\$ 1,991	\$ 66,667	\$ 64,676	\$ 100,000
Finance	\$ -	\$ 333,333	\$ 333,333	\$ 579,874	\$ 1,166,667	\$ 586,793	\$ 2,450,000
Executive & PMO	\$ 82,516	\$ 61,798	\$ (20,718)	\$ 301,981	\$ 247,190	\$ (54,791)	\$ 495,993
Total Expenditures	\$4,546,502	\$ 3,186,000	\$(1,360,502)	\$ 16,067,820	\$ 14,921,635	\$(1,146,185)	\$ 29,558,442

October actuals for Operations include expenditures from prior months. This will be corrected as the Medicaid recovery process is fixed.

CONTRACTS

Contract #	Company	Type	start	end	Contract Owner	Description	Initial Contract	Total contract value	Changes Through Nov. 2015
HBE-020	GMMB	Marketing	13-Dec-12	31-Dec-15	M. Marchand	Earned media, social media, small business owner outreach and strategic partnerships, grassroots outreach, strategic counsel and administration.	\$1,510,758	\$2,036,711	Notified vendor that contract will be allowed to expire.
HBE-090	PointB	Health Care Consulting	5-Jul-13	31-Dec-15	C. Holland	Health professional consultant	\$500,000	\$2,000,000	Notified vendor that contract will be allowed to expire.
HBE-094	Freedman	Health Care Consulting	10-Jun-13	31-Dec-15	C. Holland	Health professional consultant	\$500,000	\$500,000	Notified vendor that contract will be allowed to expire.
HBE-099	Navigant	Health Care Consulting	1-Aug-13	31-Dec-15	C. Holland	Health professional consultant	\$500,000	\$500,000	Notified vendor that contract will be allowed to expire.
HBE-103	Health Management Associates	Health Care Consulting	11-Sep-13	31-Dec-15	C. Holland	Health professional consultant		\$500,000	Notified vendor that contract will be allowed to expire.
HBE-131	KPMG	Health Care Consulting	30-Sep-13	31-Dec-15	C. Holland	Health professional consultant	\$500,000	\$500,000	Notified vendor that contract will be allowed to expire.
HBE-133	Mercer	Health Care Consulting	16-Jun-15	31-Dec-15	C. Holland	Health professional consultant	\$500,000	\$500,000	Notified vendor that contract will be allowed to expire.
HBE-152	Benefits Management Inc.	Finance	1-Apr-14	31-Dec-15	C. Holland	Assistance with Finance processes	\$99,999	\$99,999	Notified vendor that contract will be allowed to expire.
HBE-150	GMMB	Marketing	4-Apr-14	31-Dec-15	M. Marchand	Marketing and consulting outreach	\$1,028,955	\$1,028,955	Notified vendor that contract will be allowed to expire.
HBE-163	Altriva	IT	7-Aug-14	31-Dec-15	J. Wuerch	CRM consultant/analyst	\$19,800	\$64,830	Amendment #7 increases contract by \$35,626 for SHOP sales CRM
HBE-177	GMMB	Marketing	15-Mar-15	31-Dec-15	M. Marchand	Tax season campaign- IRS Form 1095-A	\$300,000	\$300,000	Notified vendor that contract will be allowed to expire.
HBE-184	Bluecrane	IT	21-Apr-15	31-Dec-15	P. MacEwan	QA for removal of premium aggregation	\$196,020	\$196,020	Contract terminated.
HBE-199	Suneetha Bachu		11-Sep-15	30-Nov-15	J. Wuerch	Assist in premium aggregation removal project	\$15,840	\$17,190	Amendment 3 extending contract through 11/30/15 and increasing contract by \$1,350.

STAFFING

HBE Staffing

Department	September 2015			October 2015		
	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
Regular Employees						
Executive/PMO	8	6	14	7	5	12
Policy	9	0	9	10	0	10
Legal	9	0	9	8	0	8
Communications	14	0	14	16	0	16
Finance & Administration	17	3	20	15	3	18
Operations	36	6	42	31	3	34
IT	24	27	51	23	26	49
SUBTOTAL	117	42	159	110	37	147
Temporary & Project Employees						
Finance	4			5		
Invoices	5					
Eligibility	11			13		
Outreach	2					
Enrollment	8					
Reconciliation	23					
Level 2 Triage	3			3		
Carrier Support				30		
Post Validation/Data Analyst				4		
SUBTOTAL	56			55		
TOTAL	173	42	215	165	37	202