



# Washington State Health Benefit Exchange

## Report to the Legislature

November 2016

# Report to the Legislature

The Exchange is required to submit a financial report on a monthly basis to the Legislature and Health Care Authority (2ESHB 2376). **This report includes:**

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial information, staffing levels and all changes to contracts as of October 2016. The monthly report reflects total funding, including both appropriated and non-appropriated funds.

The current end-of-year projection identifies over expenditures in contracts, primarily due to mandatory printing costs. The report also identifies that there is a significant over expenditure of Medicaid funds and an under expenditure of Health Benefit Exchange Account (17T) expenditures. The Exchange submitted its supplemental budget request for two maintenance-level decision packages (DPs) to address these issues. The first DP requests additional Medicaid and Health Benefit Account appropriation authority to cover the additional printing costs related to caseloads. The second DP adjusts fund sources to reflect the approved Medicaid Advanced Planning Document, which increases the amount of federal Medicaid funding and reduces Health Benefit Exchange Account authority. Consistent with the State Auditor's 2016 Performance Audit, the Exchange is now able to recover federal reimbursement for staff activities performed on behalf of Medicaid clients.

# Revenue

State Fiscal Year 2017

State Fiscal Year 2017 Enrollment - August 2016 Forecast					
Enrollment	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total
QHP Medical	500,670	482,071	502,604	515,674	2,001,019
QHP Pediatric Dental	19,694	17,787	19,851	20,676	78,008
QHP Family Dental	0	0	89,930	93,669	183,599
<b>Total</b>	<b>520,364</b>	<b>499,858</b>	<b>612,384</b>	<b>630,020</b>	<b>2,262,626</b>

State Fiscal Year 2017 Projections					
17T- QHP Medical	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,734,999	\$3,596,251	\$3,749,423	\$3,846,929	\$14,927,601
Premium Tax	\$3,310,866	\$3,310,866	\$648,342	\$6,672,912	\$13,942,986
<b>Subtotal</b>	<b>\$7,045,865</b>	<b>\$6,907,117</b>	<b>\$4,397,765</b>	<b>\$10,519,841</b>	<b>\$28,870,587</b>
State Fiscal Year 2017					
17T- QHP Family Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	Family Dental program does not		\$230,221	\$239,793	\$470,014
Premium Tax	begin until January 2017.		\$44,335	\$46,579	\$90,914
<b>Subtotal</b>	<b>\$0</b>	<b>\$0</b>	<b>\$274,556</b>	<b>\$286,372</b>	<b>\$560,929</b>
17T- QHP Pediatric Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$11,423	\$10,316	\$11,513	\$11,992	\$45,245
Premium Tax	\$10,400	\$9,699	\$10,772	\$11,173	\$42,044
<b>Subtotal</b>	<b>\$21,823</b>	<b>\$20,016</b>	<b>\$22,285</b>	<b>\$23,166</b>	<b>\$87,289</b>
State Fiscal Year 2017					
Total 17T	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,746,421	\$3,606,567	\$3,991,157	\$4,098,715	\$15,442,860
Premium Tax	\$3,321,266	\$3,320,565	\$703,449	\$6,730,664	\$14,075,944
<b>Total</b>	<b>\$7,067,687</b>	<b>\$6,927,132</b>	<b>\$4,694,606</b>	<b>\$10,829,379</b>	<b>\$29,518,805</b>

Revenue  
State Fiscal Year 2017

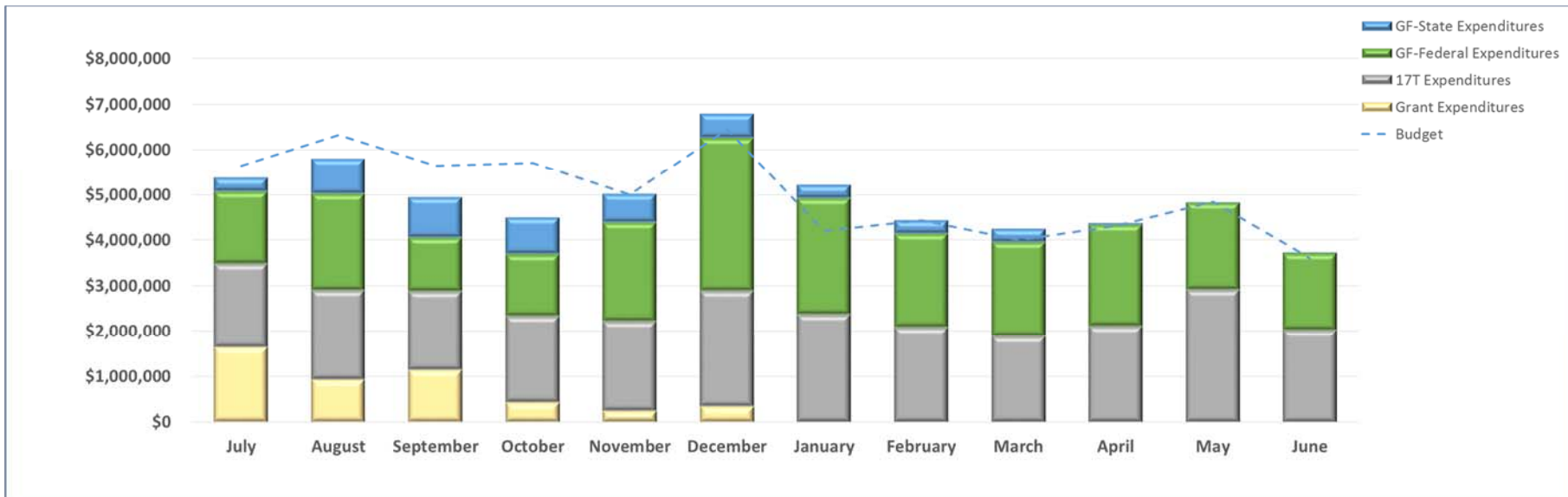
State Fiscal Year 2017 Actuals						
17T- QHP Medical	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$3,969,796	\$0	\$0	\$0	\$3,969,796	
Premium Tax	\$3,298,496	\$581,926	\$0	\$0	\$3,880,422	
<b>Subtotal</b>	<b>\$7,268,292</b>	<b>\$581,926</b>	<b>\$0</b>	<b>\$0</b>	<b>\$7,850,218</b>	
State Fiscal Year 2017						
17T- QHP Family Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$0	\$0	\$0	\$0	\$0	
Premium Tax	\$0	\$0	\$0	\$0	\$0	
<b>Subtotal</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	
17T- QHP Pediatric Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$12,370	\$0	\$0	\$0	\$12,370	
Premium Tax	\$8,945	\$0	\$0	\$0	\$8,945	
<b>Subtotal</b>	<b>\$21,315</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$21,315</b>	
State Fiscal Year 2017						
Total 17T	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$3,982,166	\$0	\$0	\$0	\$3,982,166	
Premium Tax	\$3,307,441	\$581,926	\$0	\$0	\$3,889,367	
<b>Total</b>	<b>\$7,289,607</b>	<b>\$581,926</b>	<b>\$0</b>	<b>\$0</b>	<b>\$7,871,533</b>	

17 T Variance	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$235,745	\$0	\$0	\$0	\$235,745	
Premium Tax	-\$13,825	\$0	\$0	\$0	-\$13,825	
<b>Total</b>	<b>\$221,920</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$221,920</b>	

# Budgeted to Actual Expenditures - By Fund Source

## State Fiscal Year 2017

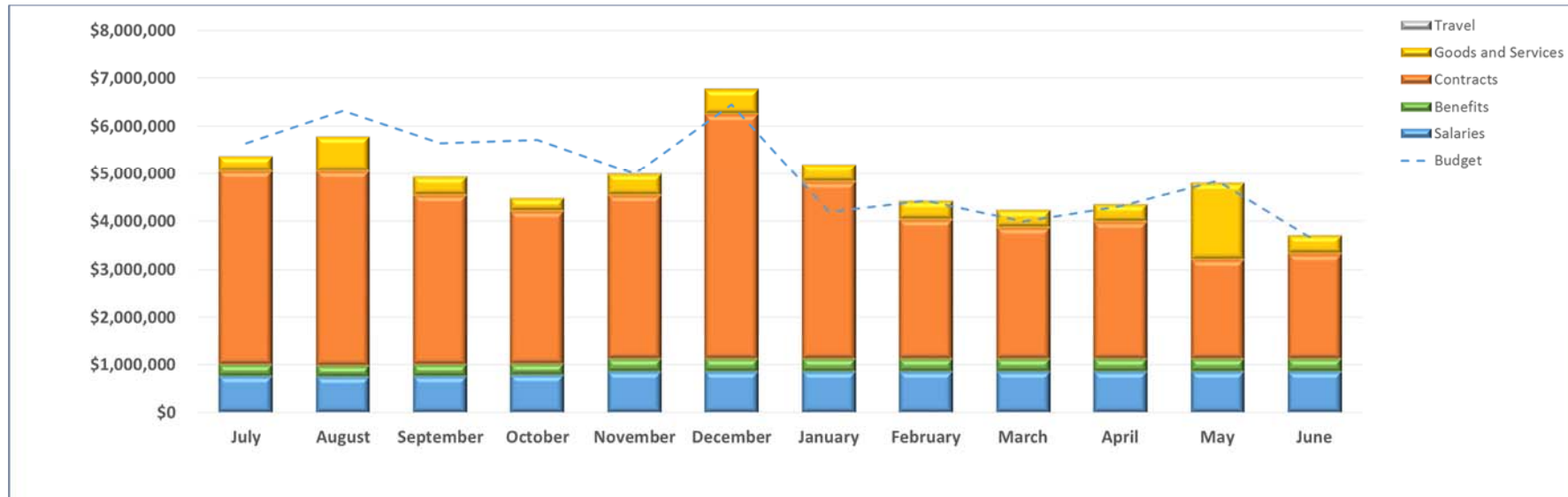
All Departments	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
<b>Budgeted</b>	<b>\$5,647,817</b>	<b>\$6,322,617</b>	<b>\$5,648,299</b>	<b>\$5,707,761</b>	<b>\$4,999,290</b>	<b>\$6,454,158</b>	<b>\$4,196,989</b>	<b>\$4,427,152</b>	<b>\$3,994,303</b>	<b>\$4,312,351</b>	<b>\$4,841,565</b>	<b>\$3,603,635</b>	<b>\$23,326,493</b>	<b>\$60,155,935</b>
GF State	\$364,540	\$394,505	\$432,147	\$462,790	\$531,303	\$537,846	\$352,020	\$333,146	\$312,601	\$312,562	\$456,846	\$295,614	\$1,653,982	\$4,785,921
GF-Federal	\$1,207,655	\$1,600,113	\$1,553,954	\$1,605,332	\$1,610,518	\$2,197,445	\$1,353,560	\$1,456,823	\$1,328,259	\$1,475,924	\$1,627,507	\$1,142,997	\$5,967,053	\$18,160,086
17T	\$2,780,354	\$2,451,795	\$2,489,475	\$2,416,916	\$2,441,245	\$2,787,628	\$2,491,408	\$2,637,182	\$2,353,443	\$2,523,865	\$2,757,212	\$2,165,024	\$10,138,540	\$30,295,547
Grants	\$1,295,268	\$1,876,204	\$1,172,723	\$1,222,723	\$416,223	\$931,240	\$0	\$0	\$0	\$0	\$0	\$0	\$5,566,919	\$6,914,382
<b>Expenditures</b>	<b>\$5,376,974</b>	<b>\$5,797,746</b>	<b>\$4,942,512</b>	<b>\$4,490,052</b>	<b>\$5,012,474</b>	<b>\$6,783,792</b>	<b>\$5,209,347</b>	<b>\$4,437,175</b>	<b>\$4,250,255</b>	<b>\$4,368,635</b>	<b>\$4,815,777</b>	<b>\$3,718,335</b>	<b>\$20,607,285</b>	<b>\$59,203,075</b>
GF State	\$309,692	\$778,275	\$892,544	\$796,530	\$632,387	\$535,097	\$295,440	\$306,799	\$296,558	\$38,372	\$593	\$593	\$2,777,042	\$4,882,879
GF-Federal	\$1,591,585	\$2,118,683	\$1,173,419	\$1,361,178	\$2,164,122	\$3,358,067	\$2,555,136	\$2,044,482	\$2,065,690	\$2,224,776	\$1,911,278	\$1,697,028	\$6,244,865	\$24,265,445
17T	\$1,845,022	\$1,967,598	\$1,733,275	\$1,894,687	\$1,966,690	\$2,546,256	\$2,358,771	\$2,085,895	\$1,888,007	\$2,105,487	\$2,903,906	\$2,020,714	\$7,440,580	\$25,316,306
Grants	\$1,630,676	\$933,190	\$1,143,274	\$437,657	\$249,275	\$344,372	\$0	\$0	\$0	\$0	\$0	\$0	\$4,144,798	\$4,738,445
<b>Variance</b>	<b>\$270,842</b>	<b>\$524,870</b>	<b>\$705,786</b>	<b>\$1,217,709</b>	<b>(\$13,185)</b>	<b>(\$329,633)</b>	<b>(\$1,012,359)</b>	<b>(\$10,023)</b>	<b>(\$255,952)</b>	<b>(\$56,283)</b>	<b>\$25,788</b>	<b>(\$114,700)</b>	<b>\$2,719,208</b>	<b>\$952,860</b>
GF State	\$54,849	(\$383,771)	(\$460,398)	(\$333,740)	(\$101,084)	\$2,749	\$56,580	\$26,348	\$16,043	\$274,190	\$456,253	\$295,021	(\$1,123,059)	(\$96,958)
GF-Federal	(\$383,930)	(\$518,570)	\$380,535	\$244,154	(\$553,604)	(\$1,160,622)	(\$1,201,576)	(\$587,659)	(\$737,432)	(\$748,852)	(\$283,771)	(\$554,032)	(\$277,812)	(\$6,105,360)
17T	\$935,332	\$484,198	\$756,200	\$522,229	\$474,555	\$241,372	\$132,637	\$551,288	\$465,436	\$418,378	(\$146,694)	\$144,311	\$2,697,959	\$4,979,241
Grants	(\$335,408)	\$943,013	\$29,449	\$785,066	\$166,948	\$586,868	\$0	\$0	\$0	\$0	\$0	\$0	\$1,422,121	\$2,175,936



# Budgeted to Actual Expenditures - By Object

State Fiscal Year 2017

All Departments	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
<b>Budgeted</b>	<b>\$5,647,817</b>	<b>\$6,322,617</b>	<b>\$5,648,299</b>	<b>\$5,707,761</b>	<b>\$4,999,290</b>	<b>\$6,454,158</b>	<b>\$4,196,989</b>	<b>\$4,427,152</b>	<b>\$3,994,303</b>	<b>\$4,312,351</b>	<b>\$4,841,565</b>	<b>\$3,603,635</b>	<b>\$23,326,493</b>	<b>\$60,155,935</b>
Salaries	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,977	\$3,423,844	\$10,271,548
Benefits	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,734	\$1,090,872	\$3,272,632
Contracts	\$4,116,006	\$4,644,890	\$3,810,708	\$4,146,199	\$3,392,889	\$4,786,721	\$2,658,858	\$2,905,589	\$2,471,109	\$2,785,480	\$2,096,161	\$2,077,030	\$16,717,802	\$39,891,641
Goods and Services	\$388,754	\$534,669	\$694,534	\$418,506	\$463,343	\$524,380	\$395,073	\$378,506	\$380,136	\$383,814	\$1,602,347	\$383,512	\$2,036,463	\$6,547,574
Travel	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,382	\$57,512	\$172,540
<b>Expenditures</b>	<b>\$5,376,974</b>	<b>\$5,797,746</b>	<b>\$4,942,512</b>	<b>\$4,490,052</b>	<b>\$5,012,474</b>	<b>\$6,783,792</b>	<b>\$5,209,348</b>	<b>\$4,437,175</b>	<b>\$4,250,255</b>	<b>\$4,368,840</b>	<b>\$4,815,777</b>	<b>\$3,718,335</b>	<b>\$20,607,285</b>	<b>\$59,203,281</b>
Salaries	\$761,914	\$745,794	\$761,691	\$779,738	\$851,836	\$851,836	\$851,836	\$851,836	\$851,836	\$851,836	\$851,836	\$851,836	\$3,049,138	\$9,863,826
Benefits	\$241,130	\$236,880	\$240,754	\$244,865	\$272,708	\$272,708	\$272,708	\$272,708	\$272,708	\$272,708	\$272,708	\$272,708	\$963,628	\$3,145,292
Contracts	\$4,054,383	\$4,066,673	\$3,541,919	\$3,195,157	\$3,425,905	\$5,136,497	\$3,707,771	\$2,919,108	\$2,747,086	\$2,862,013	\$2,090,408	\$2,211,811	\$14,858,132	\$39,958,733
Goods and Services	\$313,455	\$738,594	\$393,170	\$267,071	\$448,090	\$509,105	\$363,242	\$379,805	\$364,870	\$368,547	\$1,587,080	\$368,239	\$1,712,290	\$6,101,268
Travel	\$6,092	\$9,805	\$4,979	\$3,221	\$13,935	\$13,646	\$13,790	\$13,718	\$13,754	\$13,736	\$13,745	\$13,741	\$24,097	\$134,163
<b>Variance</b>	<b>\$270,842</b>	<b>\$524,870</b>	<b>\$705,786</b>	<b>\$1,217,709</b>	<b>(\$13,185)</b>	<b>(\$329,634)</b>	<b>(\$1,012,359)</b>	<b>(\$10,023)</b>	<b>(\$255,952)</b>	<b>(\$56,488)</b>	<b>\$25,788</b>	<b>(\$114,700)</b>	<b>\$2,719,208</b>	<b>\$952,654</b>
Salaries	\$94,047	\$110,167	\$94,270	\$76,223	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,141	\$374,706	\$407,722
Benefits	\$31,588	\$35,838	\$31,964	\$27,853	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$26	\$127,244	\$127,340
Contracts	\$61,622	\$578,217	\$268,789	\$951,042	(\$33,016)	(\$349,776)	(\$1,048,913)	(\$13,519)	(\$275,977)	(\$76,532)	\$5,753	(\$134,781)	\$1,859,670	(\$67,092)
Goods and Services	\$75,299	(\$203,924)	\$301,364	\$151,435	\$15,254	\$15,275	\$31,831	(\$1,299)	\$15,266	\$15,267	\$15,267	\$15,273	\$324,173	\$446,307
Travel	\$8,286	\$4,573	\$9,399	\$11,157	\$443	\$732	\$588	\$660	\$624	\$642	\$633	\$641	\$33,415	\$38,377



All Departments	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
Budgeted FTEs	128.0	128.0	128.0	128.0	128.0	128.0	128.0	128.0	128.0	128.0	128.0	128.0	128.0	128.0
Actual FTEs	114.0	115.0	118.0	120.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	116.8	116.8
Variance	14.0	13.0	10.0	8.0	128.0	128.0	128.0	128.0	128.0	128.0	128.0	128.0	11.3	11.3

## CONTRACTS

Contract #	Company	Type	start	end	Contract Owner	Description	Additional value	Total contract value	Changes Through October 2016
HBE-169	Coolsoft	Contract	9/21/15	12/31/19	Vincent Barrailler	Optional use contract for technical staffing	\$0	\$4,000,000	Extend Work Order for contractor
HBE-170	Ciber	Contract	2/1/15	13/31/19	Vincent Barrailler	Optional use contract for technical staffing	\$0	\$4,000,000	Extend Work Orders for four contractors
HBE-171	TekSystems	Contract	1/1/15	12/31/19	Vincent Barrailler	Optional use contract for technical staffing	\$0	\$4,000,000	Extend Work Orders for two contractors
HBE-180	ISG	Contract	3/1/13	12/31/18	Pam MacEwan	Consulting services to Project Management Office	\$0	\$589,000	New Statement of Work for Call Center quality assurance committee establishment
HBE-228	Applied Team	Contract	10/27/16	2/15/17	Michael Marchand	OE-4 Enrollment Center pilot- Vancouver		\$9,100	New contract for enrollment center
HBE-229	Wakley	Contract	10/26/16	12/1/16	Molly Voris	Marketing survey services		\$95,000	New contract for market analysis services
MLA-063	Software One	Master Level Agreement	11/1/16	10/31/19	Vincent Barrailler	Microsoft product purchase agreement		\$167,000	New agreement under DES contract for Microsoft licenses
SLA-116	Akamai	Service Level Agreement	8/22/13	10/1/17	Vincent Barrailler	Solution to address evolving complexities of application acceleration in the cloud	\$166,320	\$166,320	New Statement of Work for ongoing support and licensing
HBE-227	Better Health Together	Contract	10/13/16	2/15/17	Michael Marchand	OE-4 Enrollment Center pilot- Spokane		\$48,480	New contract for enrollment center

## STAFFING

Department	September 2016			October 2016		
	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
<b>Regular Employees</b>						
Executive/PMO	7	0.45	<b>7.45</b>	7	0.45	<b>7.45</b>
Policy	7	0	<b>7</b>	7	0	<b>7</b>
Legal	11.5	0	<b>11.5</b>	11.5	0	<b>11.5</b>
Communications	16	0	<b>16</b>	16	0	<b>16</b>
Finance & Administration	18	1	<b>19</b>	18	1	<b>19</b>
Operations	32	2	<b>34</b>	32	2	<b>34</b>
IT	26.5	14	<b>40.5</b>	28.5	14	<b>42.5</b>
<b>SUBTOTAL</b>	<b>118</b>	<b>17.45</b>	<b>135.45</b>	<b>120</b>	<b>17.45</b>	<b>137.45</b>
<b>Temporary &amp; Project Employees</b>						
Finance - Financial System Implementation	2		2	0		0
<b>TOTAL</b>	<b>120</b>	<b>17.45</b>	<b>137.45</b>	<b>120</b>	<b>17.45</b>	<b>137.45</b>