



# Washington State Health Benefit Exchange

## Report to the Legislature

October 2016

# Report to the Legislature

The Exchange went live on its new financial system this month. We appreciate the support of the Legislature in providing the funding to improve our system.

This report includes:

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial information, staffing levels and all changes to contracts as of September 2016. In this financial report, we include an end-of-year estimate for state fiscal year 2017. Please be advised that the end-of-year balance is expected to be lower for the next few months as processing of invoices and postings of accruals may have been affected by the transition to the new financial system.

# Revenue

State Fiscal Year 2017

State Fiscal Year 2017 Enrollment - August 2016 Forecast					
Enrollment	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total
QHP Medical	490,474	469,177	500,546	520,070	1,980,267
QHP Pediatric Dental	18,571	17,320	19,235	19,952	75,079
QHP Family Dental	0	0	85,260	89,575	174,836
<b>Total</b>	<b>509,045</b>	<b>486,498</b>	<b>605,041</b>	<b>629,598</b>	<b>2,230,181</b>
State Fiscal Year 2017 Projections					
17T- QHP Medical	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,658,933	\$3,500,064	\$3,734,071	\$3,879,721	\$14,772,790
Premium Tax	\$3,310,866	\$3,310,866	\$648,342	\$6,672,912	\$13,942,986
<b>Subtotal</b>	<b>\$6,969,799</b>	<b>\$6,810,930</b>	<b>\$4,382,414</b>	<b>\$10,552,633</b>	<b>\$28,715,776</b>
State Fiscal Year 2017					
17T- QHP Family Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	Family Dental program does not		\$218,267	\$229,312	\$447,579
Premium Tax	begin until January 2017.		\$44,335	\$46,579	\$90,914
<b>Subtotal</b>	<b>\$0</b>	<b>\$0</b>	<b>\$262,602</b>	<b>\$275,892</b>	<b>\$538,493</b>
17T- QHP Pediatric Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$10,771	\$10,046	\$11,156	\$11,572	\$43,546
Premium Tax	\$10,400	\$9,699	\$10,772	\$11,173	\$42,044
<b>Subtotal</b>	<b>\$21,171</b>	<b>\$19,745</b>	<b>\$21,928</b>	<b>\$22,746</b>	<b>\$85,590</b>
State Fiscal Year 2017					
Total 17T	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,669,705	\$3,510,110	\$3,963,494	\$4,120,606	\$15,263,914
Premium Tax	\$3,321,266	\$3,320,565	\$703,449	\$6,730,664	\$14,075,944
<b>Total</b>	<b>\$6,990,970</b>	<b>\$6,830,675</b>	<b>\$4,666,943</b>	<b>\$10,851,270</b>	<b>\$29,339,859</b>

# Revenue

State Fiscal Year 2017

State Fiscal Year 2017 Actuals						
17T- QHP Medical	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$3,971,772	\$0	\$0	\$0	\$3,971,772	
Premium Tax	\$3,298,496	\$581,926	\$0	\$0	\$3,880,422	
<b>Subtotal</b>	<b>\$7,270,268</b>	<b>\$581,926</b>	<b>\$0</b>	<b>\$0</b>	<b>\$7,852,194</b>	
State Fiscal Year 2017						
17T- QHP Family Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$0	\$0	\$0	\$0	\$0	
Premium Tax	\$0	\$0	\$0	\$0	\$0	
<b>Subtotal</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	
17T- QHP Pediatric Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$12,370	\$0	\$0	\$0	\$12,370	
Premium Tax	\$8,945	\$0	\$0	\$0	\$8,945	
<b>Subtotal</b>	<b>\$21,315</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$21,315</b>	
State Fiscal Year 2017						
Total 17T	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$3,984,142	\$0	\$0	\$0	\$3,984,142	
Premium Tax	\$3,307,441	\$581,926	\$0	\$0	\$3,889,367	
<b>Total</b>	<b>\$7,291,583</b>	<b>\$581,926</b>	<b>\$0</b>	<b>\$0</b>	<b>\$7,873,509</b>	

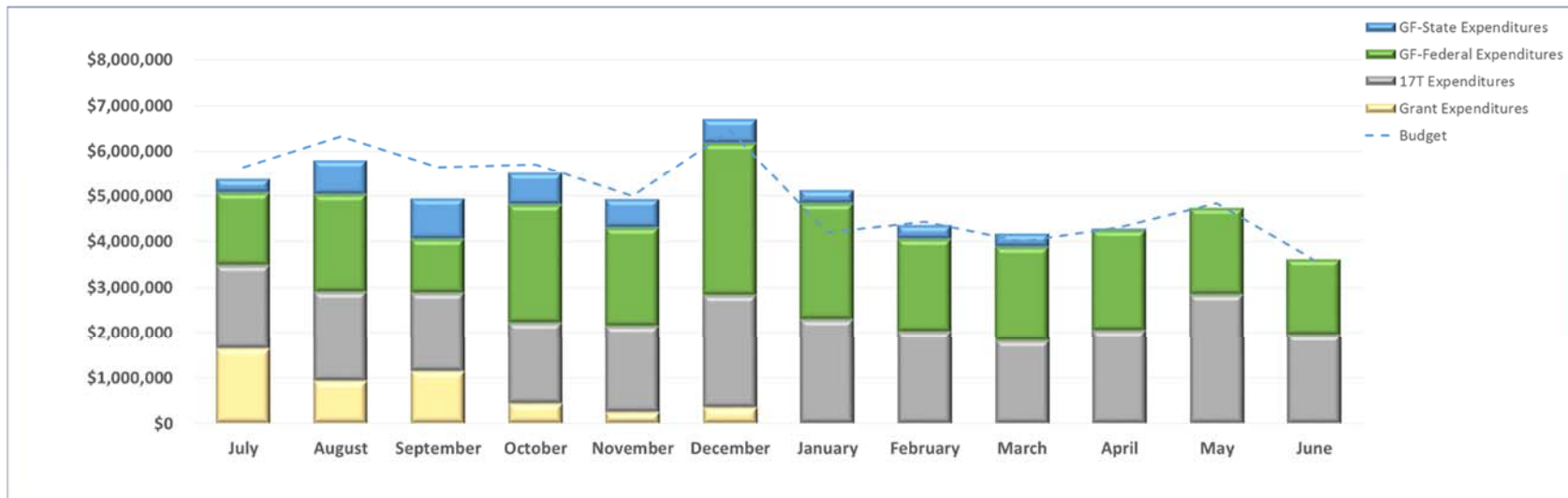
17 T Variance	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue	
Carrier Assessment	\$314,437	\$0	\$0	\$0	\$314,437	
Premium Tax	-\$13,825	\$0	\$0	\$0	-\$13,825	
<b>Total</b>	<b>\$300,613</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$300,613</b>	

# Budgeted to Actual Expenditures - By Fund Source

## State Fiscal Year 2017

All Departments	Actuals			Projected									FYTD 2017	Projected FY 2017
	July	August	September	October	November	December	January	February	March	April	May	June		
<b>Budgeted</b>	<b>\$5,647,817</b>	<b>\$6,322,617</b>	<b>\$5,648,299</b>	<b>\$5,707,761</b>	<b>\$4,999,290</b>	<b>\$6,454,158</b>	<b>\$4,196,989</b>	<b>\$4,427,152</b>	<b>\$3,994,303</b>	<b>\$4,312,351</b>	<b>\$4,841,565</b>	<b>\$3,603,635</b>	<b>\$17,618,732</b>	<b>\$60,155,935</b>
GF State	\$364,540	\$394,505	\$432,147	\$462,790	\$531,303	\$537,846	\$352,020	\$333,146	\$312,601	\$312,562	\$456,846	\$295,614	\$1,191,192	\$4,785,921
GF-Federal	\$1,207,655	\$1,600,113	\$1,553,954	\$1,605,332	\$1,610,518	\$2,197,445	\$1,353,560	\$1,456,823	\$1,328,259	\$1,475,924	\$1,627,507	\$1,142,997	\$4,361,721	\$18,160,086
17T	\$2,780,354	\$2,451,795	\$2,489,475	\$2,416,916	\$2,441,245	\$2,787,628	\$2,491,408	\$2,637,182	\$2,353,443	\$2,523,865	\$2,757,212	\$2,165,024	\$7,721,624	\$30,295,547
Grants	\$1,295,268	\$1,876,204	\$1,172,723	\$1,222,723	\$416,223	\$931,240	\$0	\$0	\$0	\$0	\$0	\$0	\$4,344,195	\$6,914,382
<b>Expenditures</b>	<b>\$5,376,974</b>	<b>\$5,797,746</b>	<b>\$4,942,512</b>	<b>\$5,510,344</b>	<b>\$4,928,316</b>	<b>\$6,700,579</b>	<b>\$5,125,662</b>	<b>\$4,353,726</b>	<b>\$4,166,688</b>	<b>\$4,285,332</b>	<b>\$4,732,035</b>	<b>\$3,613,387</b>	<b>\$16,117,233</b>	<b>\$59,533,301</b>
GF State	\$309,692	\$778,275	\$892,544	\$703,086	\$631,998	\$534,709	\$295,052	\$306,411	\$296,169	\$37,984	\$0	\$0	\$1,980,511	\$4,785,921
GF-Federal	\$1,591,585	\$2,118,683	\$1,173,419	\$2,592,990	\$2,150,525	\$3,344,471	\$2,541,540	\$2,030,885	\$2,052,094	\$2,211,179	\$1,897,682	\$1,672,934	\$4,883,688	\$25,377,987
17T	\$1,845,022	\$1,967,598	\$1,733,275	\$1,785,691	\$1,896,517	\$2,477,027	\$2,289,071	\$2,016,430	\$1,818,425	\$2,036,168	\$2,834,353	\$1,940,453	\$5,545,894	\$24,640,028
Grants	\$1,630,676	\$933,190	\$1,143,274	\$428,577	\$249,275	\$344,372	\$0	\$0	\$0	\$0	\$0	\$0	\$3,707,141	\$4,729,365
<b>Variance</b>	<b>\$270,842</b>	<b>\$524,870</b>	<b>\$705,786</b>	<b>\$197,417</b>	<b>\$70,974</b>	<b>(\$246,421)</b>	<b>(\$928,673)</b>	<b>\$73,426</b>	<b>(\$172,385)</b>	<b>\$27,019</b>	<b>\$109,530</b>	<b>(\$9,752)</b>	<b>\$1,501,499</b>	<b>\$622,634</b>
GF State	\$54,849	(\$383,771)	(\$460,398)	(\$240,296)	(\$100,695)	\$3,137	\$56,968	\$26,736	\$16,431	\$274,578	\$456,846	\$295,614	(\$789,320)	(\$0)
GF-Federal	(\$383,930)	(\$518,570)	\$380,535	(\$987,659)	(\$540,007)	(\$1,147,026)	(\$1,187,979)	(\$574,062)	(\$723,835)	(\$735,256)	(\$270,175)	(\$529,937)	(\$521,966)	(\$7,217,902)
17T	\$935,332	\$484,198	\$756,200	\$631,225	\$544,728	\$310,600	\$202,338	\$620,752	\$535,019	\$487,697	(\$77,141)	\$224,571	\$2,175,730	\$5,655,519
Grants	(\$335,408)	\$943,013	\$29,449	\$794,146	\$166,948	\$586,868	\$0	\$0	\$0	\$0	\$0	\$0	\$637,055	\$2,185,017

A decision package was submitted for the 2017 Supplemental budget to correct funding sources, increasing the amount of Medicaid reimbursement for administrative expenditures and reducing the amount charged to the Health Benefit Exchange Account.

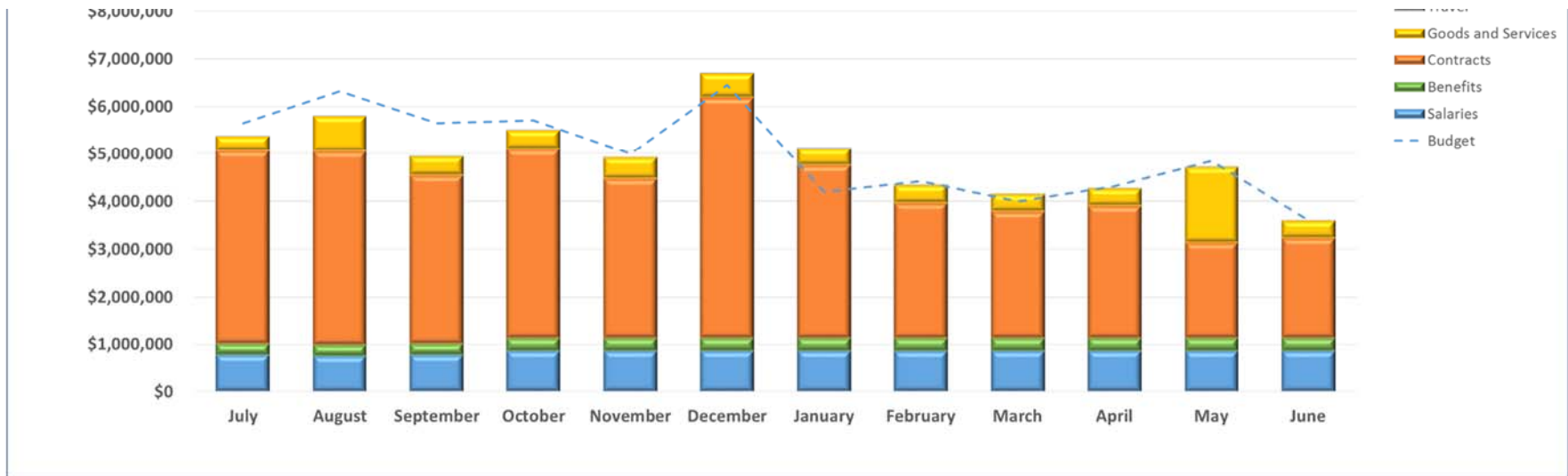


# Budgeted to Actual Expenditures - By Object

State Fiscal Year 2017

All Departments	Actuals			Projected									Projected	
	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
<b>Budgeted</b>	<b>\$5,647,817</b>	<b>\$6,322,617</b>	<b>\$5,648,299</b>	<b>\$5,707,761</b>	<b>\$4,999,290</b>	<b>\$6,454,158</b>	<b>\$4,196,989</b>	<b>\$4,427,152</b>	<b>\$3,994,303</b>	<b>\$4,312,351</b>	<b>\$4,841,565</b>	<b>\$3,603,635</b>	<b>\$17,618,732</b>	<b>\$60,155,935</b>
Salaries	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,961	\$855,977	\$2,567,883	\$10,271,548
Benefits	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,718	\$272,734	\$818,154	\$3,272,632
Contracts	\$4,116,006	\$4,644,890	\$3,810,708	\$4,146,199	\$3,392,889	\$4,786,721	\$2,658,858	\$2,905,589	\$2,471,109	\$2,785,480	\$2,096,161	\$2,077,030	\$12,571,604	\$39,891,641
Goods and Services	\$388,754	\$534,669	\$694,534	\$418,506	\$463,343	\$524,380	\$395,073	\$378,506	\$380,136	\$383,814	\$1,602,347	\$383,512	\$1,617,957	\$6,547,574
Travel	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,378	\$14,382	\$43,134	\$172,540
<b>Expenditures</b>	<b>\$5,376,974</b>	<b>\$5,797,746</b>	<b>\$4,942,512</b>	<b>\$5,510,344</b>	<b>\$4,928,316</b>	<b>\$6,700,579</b>	<b>\$5,125,662</b>	<b>\$4,353,726</b>	<b>\$4,166,688</b>	<b>\$4,285,331</b>	<b>\$4,732,240</b>	<b>\$3,613,387</b>	<b>\$16,117,233</b>	<b>\$59,533,506</b>
Salaries	\$761,914	\$745,794	\$761,691	\$851,836	\$851,836	\$851,836	\$851,836	\$851,836	\$851,836	\$851,836	\$851,836	\$851,836	\$2,269,399	\$9,935,923
Benefits	\$241,130	\$236,880	\$240,754	\$272,708	\$272,708	\$272,708	\$272,708	\$272,708	\$272,708	\$272,708	\$272,708	\$272,708	\$718,763	\$3,173,135
Contracts	\$4,054,383	\$4,066,673	\$3,541,919	\$3,971,647	\$3,344,142	\$5,055,689	\$3,626,485	\$2,838,061	\$2,665,920	\$2,780,906	\$2,009,271	\$2,109,265	\$11,662,976	\$40,064,361
Goods and Services	\$313,455	\$738,594	\$393,170	\$399,801	\$445,196	\$505,954	\$360,220	\$376,718	\$361,816	\$365,476	\$1,584,018	\$365,172	\$1,445,219	\$6,209,590
Travel	\$6,092	\$9,805	\$4,979	\$14,352	\$14,433	\$14,393	\$14,413	\$14,403	\$14,408	\$14,405	\$14,407	\$14,406	\$20,876	\$150,497
<b>Variance</b>	<b>\$270,842</b>	<b>\$524,870</b>	<b>\$705,786</b>	<b>\$197,417</b>	<b>\$70,974</b>	<b>(\$246,421)</b>	<b>(\$928,674)</b>	<b>\$73,426</b>	<b>(\$172,385)</b>	<b>\$27,020</b>	<b>\$109,325</b>	<b>(\$9,752)</b>	<b>\$1,501,499</b>	<b>\$622,429</b>
Salaries	\$94,047	\$110,167	\$94,270	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,125	\$4,141	\$298,484	\$335,625
Benefits	\$31,588	\$35,838	\$31,964	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$10	\$26	\$99,391	\$99,497
Contracts	\$61,622	\$578,217	\$268,789	\$174,551	\$48,747	(\$268,967)	(\$967,627)	\$67,528	(\$194,811)	\$4,574	\$86,890	(\$32,234)	\$908,628	(\$172,721)
Goods and Services	\$75,299	(\$203,924)	\$301,364	\$18,705	\$18,147	\$18,426	\$34,854	\$1,787	\$18,320	\$18,338	\$18,329	\$18,340	\$172,738	\$337,985
Travel	\$8,286	\$4,573	\$9,399	\$26	(\$55)	(\$15)	(\$35)	(\$25)	(\$30)	(\$27)	(\$29)	(\$24)	\$22,258	\$22,043

The contracts category is expected to be overspent for printing and postage costs. A 2017 Supplemental Budget request has been submitted for increased volumes related to enrollment and new federal requirements.



## CONTRACTS

Contract #	Company	Type	Start	End	Contract Owner	Description	Additional value	Total contract value	Changes Through August 2016
HBE-028	Faneuil	Contract	2/23/13	12/31/16	Beth Walter	Call center operations	\$11,000,000	\$75,000,000	Amendment to extend contract to June 2018 and amend terms – pending CMS approval
HBE-098	Mary Benckert Reis, LLC	Contract	7/25/13	9/30/16	Carole Holland	Abila and financial consultant	\$0	\$592,445	Amendment to extend period of performance to 11/15/16
HBE-163	Altriva	Contract	8/7/14	12/31/16	Vincent Barrailler	CRM development and support	\$19,980	\$130,965	An amendment for two statements of work for additional hours in support of HPF and for the integration of a data fix
HBE-201	Better Health Together	Contract	10/1/15	6/30/17	Michael Marchand	Navigator contract	\$202,300	\$512,170	Amendment to extend contract for 2017
HBE-202	Choice Regional	Contract	10/1/15	6/30/17	Michael Marchand	Navigator contract	\$121,380	\$448,380	Amendment to extend contract for 2017
HBE-203	Kitsap Public Health	Contract	10/1/15	6/30/17	Michael Marchand	Navigator contract	\$80,920	\$224,675	Amendment to extend contract for 2017
HBe-208	Whatcom Alliance for Healthcare Access	Contract	10/1/15	6/30/17	Michael Marchand	Navigator contract	\$171,955	\$624,611	Amendment to extend contract for 2017
HBE-209	Yakima Neighborhood Health Services	Contract	10/1/15	6/30/17	Michael Marchand	Navigator contract	\$131,495	\$331,195	Amendment to extend contract for 2017
HBE-211	TriCities Community Health	Contract	10/1/15	6/30/17	Michael Marchand	Navigator contract	\$143,633	\$314,333	Amendment to extend contract for 2017
HBE-212	Wenatchee Valley Hospital	Contract	10/1/15	6/30/17	Michael Marchand	Navigator contract	\$111,265	\$276,885	Amendment to extend contract for 2017

CONTRACTS

Contract #	Company	Type	Start	End	Contract Owner	Description	Additional value	Total contract value	Changes Through August 2016
HBE-225	AIHC	Contract	9/21/16	6/17/17	Molly Voris	Outreach to Tribes	\$3,000	\$3,000	New contract
HBE-206	Sea Mar Community Health Centers	Contract	10/1/16	6/30/17	Michael Marchand	Navigator Contract	\$242,760	\$580,765	Amendment to extend contract for 2017 and to add new service area (Tacoma/Pierce County) as awarded via RFQQ 16-003



# STAFFING

Department	August 2016			September 2016		
	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
<b>Regular Employees</b>						
Executive/PMO	7	0.45	<b>7.45</b>	7	0.45	<b>7.45</b>
Policy	7	0	<b>7</b>	7	0	<b>7</b>
Legal	8.5	0	<b>8.5</b>	10.5	0	<b>10.5</b>
Communications	16	0	<b>16</b>	16	0	<b>16</b>
Finance & Administration	18	1	<b>19</b>	18	1	<b>19</b>
Operations	32	2	<b>34</b>	32	2	<b>34</b>
IT	25.5	15	<b>40.5</b>	26.5	14	<b>40.5</b>
<b>SUBTOTAL</b>	<b>114</b>	<b>18.45</b>	<b>132.45</b>	<b>117</b>	<b>17.45</b>	<b>134.45</b>
<b>Temporary &amp; Project Employees</b>						
Finance - Financial System Implementation	2		<b>2</b>	2		<b>2</b>
<b>TOTAL</b>	<b>116</b>	<b>18.45</b>	<b>134.45</b>	<b>119</b>	<b>17.45</b>	<b>136.45</b>